

MARY KAY SEMINAR 2015

Seminar Results!

JULY 1, 2014— JUNE 30, 2015

GREAT YEAR! LET'S BEAT OUR BEST THIS YEAR!

TOP 10 IN RETAIL SALES

(Based on verified wholesale orders placed to the company as of prior month-end)
Queen's Court of Sales! = \$40,000 retail

Consultant	YTD Retail	Bonus & PCP	Total
1 Maureen Sladky	\$23,220.50	\$120.00	\$23,340.50
2 Audrey Freeman	\$19,818.00	\$235.00	\$20,053.00
3 Laurie A. Mattone	\$17,235.00	\$299.00	\$17,534.00
4 April Givens	\$16,619.50	\$0.00	\$16,619.50
5 Lynn A. Boccio	\$15,575.00	\$0.00	\$15,575.00
6 Marguerite R. Ganci	\$12,938.00	\$140.00	\$13,078.00
7 Deirdre Schutt	\$12,455.00	\$40.00	\$12,495.00
8 Lillian Kennedy	\$12,120.50	\$100.00	\$12,220.50
9 Alisa A. Burns	\$12,172.00	\$0.00	\$12,172.00
10 Noemi Barrero	\$11,941.00	\$120.00	\$12,061.00

TOPS IN TEAM BUILDING

Queen's Court of Sharing = 24 New Team Members

Recruiter	New Team Mbrs	YTD Comm
1 Lillian Kennedy	4	\$609.97
2 Marguerite R. Ganci	1	\$309.55
3 Candace M. Shurman	1	\$217.00
4 Alisa A. Burns	1	\$147.90
5 Maureen Sladky	2	\$117.42



Thanks for a great Mary Kay Year!!

MISS GO GIVE



?

ROOKIE OF THE YEAR



?

MOST IMPROVED



?

Future Clark's Future CLIMB Area

1st & 2nd Lines

1st Line Directors



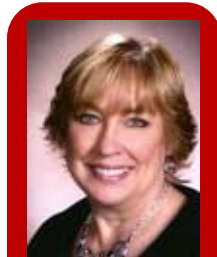
Director Lisa Baker
Fabulous Baker Girls



Director Cindy Barrow
Barrow's Believers



Director Patricia Calvelli
Pat's Soaring Eagles



Director Kathy Carlin
Precious Jules



Director Grace Hackett
Women Of Grace



Director
Marie Jean Blain
Immaculate Gems



Director
Celeste Prusaitis
Celestial Sensations



Director Dari Rudge
Ripple Effect
Unit



Ashley Clark-Petchonka
Ashley's Awesome
Allstars

2nd Line Director



Latisha Carimbocas

are YOU ready
TO MOVE UP??



Rainbow Riders!



JUNE RESULTS & RECOGNITION ♦ AUGUST, 2015

**Executive Senior
Sales Director
Donna Clark- Driscoll**



**Dazzling rewards are
YOURS FOR THE TAKING!**

Plan now for your Seminar 2016 prizes and awards. Make Seminar the place where all your dreams come true!



WHOLESALE COURT:

Lori Macari
\$3,697.50
Laurel R. Cassagne
\$1,811.50
Audrey Freeman
\$1,483.00

SHARING COURT:

Patricia A. Marcia 2
Alisa A. Burns 1
Donna Clark-Driscoll 2



a NOTE FROM YOUR DIRECTOR . . .

It's a New Seminar Year!! Get Your Goals Going!

Thanks to Senior Sales Director Nancy Cetrone for sharing!

It's a new year and the official beginning of Seminar 2016. What are your goals? Do you have a plan of action? You have 12 months to make your Seminar 2016 dream come true. Here are some goal-setting tips to help you focus on the tasks ahead.

21 Steps to help you accomplish your goal for 2015-2016:

1. Envision a clear picture of what you desire. Claim that as your goal.
2. State your goal, telling people who will support and encourage you.
3. Hang a goal poster and place motivating pictures in your surroundings.
4. Devise a course of action to accomplish your goal.
5. Become confident in reaching your goal.
6. Set and recognize deadlines, knowing exactly when programs and contests end.
7. Listen and read motivational material daily.
8. Develop a consuming and burning desire to reach your goal.
9. Seek and offer a cooperative spirit. Learn from those who can help and advise you.
10. Track your work regularly using Weekly Summary Sheets, Weekly Accomplishment Sheets and To-Do lists.
11. Work consistently as if you have blinders on, never drifting from your plan.
12. Read your affirmations out loud daily.
13. Control your emotions. Do not fret, worry, complain or talk negatively, preventing anyone or anything from stealing your dream.
14. Balance your life with Mary Kay's priorities of God first, family second and career third.
15. Allow yourself 10 minutes for a "pity party." Vent if you must, then redirect your efforts and begin again.
16. Develop the courage and belief to keep going. Focus on efforts, not results.
17. Put forth a sharp, polished, professional image by eating healthy, exercising and getting adequate sleep.
18. Focus on giving, not getting.
19. Love others with appreciation, encouragement and guidance through your actions, speech and thoughts.
20. Pray for wisdom, guidance and trust.
21. Put on a happy face each day, creating time for laughter. Be happy!

I believe in you—I believe in us! Let's make this your best year yet!!

Donna

2015 - 2016 Goals For My Mary Kay Business

Active Team Members*

Senior Consultant = 1
 Star Team Builder = 3
 Team Leader = 5
 Future Sales Director = 8
 DIQ = 10 to submit
 On-Target Car = 5 +
 \$5,000 combined
 personal/team production
 in a wholesale Section 1
 calendar month

* An Independent Beauty Consultant is considered active in the month a minimum \$225 wholesale Section 1 product order is received by the Company and in the following two calendar months.

I will be a . . .

_____ by September 1st
 _____ by November 1st
 _____ by January 1st
 _____ by March 1st for Career Conference
 _____ by May 1st
 _____ by July 1st for Seminar



OTHER GOALS

Number of Monthly Selling Appointments: _____

Monthly Retail Sales Goal: _____

Monthly Wholesale Sales Goal: _____

Quarterly Wholesale Sales Goal: _____



Star Consultant Program
 Sapphire = \$1,800 wholesale
 Ruby = \$2,400 wholesale
 Diamond = \$3,000 wholesale
 Emerald = \$3,600 wholesale
 Pearl = \$4,800 wholesale

June 16 – Sept. 15 _____

Sept. 16 – Dec. 15 _____

Dec. 16 – Mar. 15 _____

Mar. 16 – June 15 _____

Court of Personal Sales = \$40,000 or more in personal estimated retail production received from 7/1/15 through 6/30/16

Court of Sharing = At least 24 new qualified* personal team members between 7/1/15-6/30/16

* A new qualified personal team member is one whose Independent Beauty Consultant Agreement and minimum of \$600 in wholesale Section 1 orders are received and accepted by the Company between 7/1/15 - 6/30/16. Please refer to the Seminar Awards 2016 brochure for complete rules and qualifications.

Number of Monthly Team-Building Appointments: _____

Number of New Team Members per Month: _____

Queen's Court of Personal Sales

Queen's Court of Sharing

Spotlight on Team Builders!

Standings are updated as of June 30th — this will not reflect July orders or new team members.

Future Directors

Recruiter :Virgilia C. Gross

Janice K. Buckley
Rosemary Garofalo
Cynthia M. Hill
Joann Manchise
Robin L. Nicotri
Kimberly Perry
Alisa Robinson
Kimberly Romaine
Robin E. Tysowski
Catherine E. Verga
Avette Ware
* Barbaraann Grape
* Brandi James

Team Leaders

Recruiter :Marguerite R. Ganci

Christine M. D'Amico
Maryann Koskoff
Sharon O Halloran
Heather Pesce
Emelia Peterson
Susan A. Salvato
Donna Schecker
* Myrna Aguayo
* Sarah Giammarese
* Jessica L. Simmons
Janice P. Caston
Christine G. Kenahan

Recruiter :Maureen Sladky

Annette Bernard
Nancy M. Buonamassa
Emily Madan
Bernadette M. Rodin
Mary Scholl
Kelly E. Samide

Recruiter :Avette Ware

C. Atkinson-Blain
Jacqueline N. Harte
Mikkalisa Lefkowitz
Aretha Nelson
Eyleen G. Torres
* Toya L. Coleman
* Shannon A. Murphy
* Phyllis Pelzer
* Albertina Williams
Michele Y. McArthur
Thyias Merritt

Star Team Builders

Recruiter :Noemi Barrero

Gwendolyn Austin
Valeria Cosme
Jillian J. Cyrus
Raven Y. Collier
Melvina F. Jordan

Recruiter :Lisa A. Bloom

Jennifer A. Cerrito
Liz Morea
Robin L. Short

Recruiter :Catherine A. Ennis

Martha A. Cody
Mary K. Fogarty
Joanne Hiney
Nancye A. Wright
* Francine R. O'Brien
* Anna R. Ramos
Donald Spillman

Recruiter :Mary K. Fogarty

Lyubov V. Pechenyuk
Karen Rubino
Michele P. Zahradka

Recruiter :Cynthia M. Hill

Donna M. Ardizzone
Cindy M. Barrow
Denise Franzone
Linda A. McMillan
* Kimberly M. Bangel
Mary Ann Bechhofer
Holly C. Schiebl

Recruiter :Lillian Kennedy

Theresa C. Grisafi
Amy Indovino
Alison Mallon
Elaine M. Watson

Recruiter :Patricia A. Marcia

Dana K. Farber
Sheri L. Johnson
Bonnie Parker
Martha J. Rodriguez
* Sha'Keena I. Bond
* Nicole R. Diliberto
* Gina M. Ferraro
* Alexis A. Sausa
* Patricia McCumiskey

Recruiter :Laurie A. Mattone

Ann Marie J. Harper
Kathleen M. Maguffin
Susan Short
* Stefanie Sterenfeld
Crystal V. Carlucci

Recruiter :Susan Short

Linda Hutter
Ruthanne Okon
Nalinie D. Pooran
Angela Romero
* Jennifer A. Martyn
* Beatriz Porres
Eliza E. Aldrich

Recruiter :Candace M. Shurman

Tricia A. Belger
Alisa A. Burns
Kate Van de Berghe
Hilda Vera
Jennifer Canino
Karen Keiser
E. Tolson-Harris

* Inactive Member (N1,N2,N3,I1,I2,I3) #Terminated Member
To become ACTIVE you must place a \$225 wholesale order.

Spotlight on Team Builders!

Standings are updated as of June 30th — this will not reflect July orders or new team members.

Senior Consultants

Recruiter :Alisa A. Burns
Lori Macari

Recruiter :Diane Castelli
Elizabeth Giglio

Recruiter :Virginia F. Farrell
Evelyn Palladino
Dari Rudge
* A. Olsen-Duval

Recruiter :Audrey Freeman
Melissa S. Freeman
Patricia O'Brien
Lynda Esparza
Millicent E. Gregory
Shanika Luke
Tanisha Poindexter
Tracy S. Saunders
Beverly A. Vignola

Recruiter :April Givens
Armento Kirkland
Trina Ward
* Dena L. Billups
* Stephani Register
* Willette M. Robinson
Leticia Acevedo
Eva Asamoah
Nicole R. Bacchiano
Bridget S. Bryant
Johanne Cayo
Starr Clemens
Latricia Cooley
Tracey L. Creely
Micah Freeman
Jessica M. Glover
Nichelle Hodges

Recruiter :Ann Marie J. Harper
Noemi Barrero

Recruiter :Paula Harran
Grace E. Hackett

Recruiter :Amy Indovino
Haleigh Danza

Recruiter :Linda Martin
Jennifer Menite
Andrea Ohlsson
* Joanmarie DeMaria
Marian C. Poletti

Recruiter :Dawn C. Molinaro
Jennifer Sedwick

Recruiter :Niki Murray
Susan M. Kearns
Joan L. Lewis

Recruiter :Janine Myers
Donna A. Butcher
Wendy O. Wollheim
K. Bernini Da Costa
Kerrie E. Humphreys
Jennifer Russ

Recruiter :Darian Richard-Coste
Barbara A. Christie
Katie Doherty
* Johanna Pellati
* Donna Woyevodsky
Allison L. Capone
Karen Fanuzzi
Barbara H. Krucher

Recruiter :Karen Rubino
Justine P. Frazer
* Kathy Ammerman

Recruiter :Barbara E. Russell
Graceann Vavalle

Recruiter :Laura Schranz
Karen Stephan
Joan.. Swift
* Ruth Conte
Lori Raynoha

Recruiter :Deirdre Schutt
Ginger Fisher

Recruiter :Lisa Squicciarini
Donna Dubinsky

Recruiter :Graceann Vavalle
Lisa Squicciarini

Recruiter :Michele P. Zahradka
Linda L. Paquette
Hyunkyung Yang
Michele Swerdlow



are YOU
ready TO
MOVE UP??

* Inactive Member (N1,N2,N3,I1,I2,I3) #Terminated Member
To become ACTIVE you must place a \$225 wholesale order.



Here We Grow Again!

WELCOME NEW BUSINESS OWNERS!

(These new unit members signed Consultant agreements June 1-30.)

New Consultant

Sha'Keena I. Bond
 Laurel R. Cassagne
 Sherry Corbett
 Lori Macari
 Martha J. Rodriguez

From

FARMINGVILLE, NY
 KINGS PARK, NY
 AIKEN, SC
 SMITHTOWN, NY
 CORAM, NY

Sponsored by

P. Marcia
 D. Clark-Driscoll
 D. Clark-Driscoll
 A. Burns
 P. Marcia

***"If you're going to dream, you might just as well dream big.
 Small dreams never got anyone out of bed in the morning.
 Give yourself permission to believe great things can happen."
 ~Donna Partow - Becoming the Woman I Want to Be***

Thank You from Mary Kay

"Love Check" Commissions for Personal Team Building



13% Recruiter Commission Level	
Donna Clark-Driscoll	\$1,276.60
9% Recruiter Commission Level	
Avette Ware	\$55.67
Marguerite R. Ganci	\$53.46
Maureen Sladky	\$24.66
4% Recruiter Commission Level	
Alisa A. Burns	\$147.90
Cynthia M. Hill	\$129.40
Lillian Kennedy	\$90.42
Paula Harran	\$67.34
Virginia F. Farrell	\$61.14
Laurie A. Mattone	\$53.80
Catherine A. Ennis	\$40.08
Patricia A. Marcia	\$37.86
Candace M. Shurman	\$31.08
Michele P. Zahradka	\$23.72
Linda Martin	\$19.86
Mary K. Fogarty	\$19.04
Susan Short	\$15.76
Barbara E. Russell	\$12.08
April Givens	\$10.80
Ann Marie J. Harper	\$10.58

Team Building TIP OF THE MONTH!

Proven Script for 5 New Recruits:

- ◆ List 30 names of women—start with customer profiles, etc.
- ◆ 15 will agree to listen.
- ◆ 5 should join!

Use the following script to set up interviews and share the marketing plan!

Hi this is ____ with Mary Kay Cosmetics. Do you have a minute? I'm really excited because I've been challenged to share Mary Kay career information with ____ sharp women in the next ____ weeks. I thought of you! I don't know if this is anything that you would ever think about for yourself, but I will give you a \$10 Gift Certificate good for any of our fabulous products. All I need from you is 30 minutes to get your thoughts on the information. We can do it over the phone or we can meet for coffee. Will you help me meet my challenge? Let's set up a time to get together. I appreciate your time.

Queen's Court of Personal Sales

JULY 1, 2015 - JUNE 30, 2016

\$40,000 PERSONAL ESTIMATED RETAIL PRODUCTION



Mark off a square for every \$500 wholesale/\$1,000 retail you order!

\$1,000	\$2,000	\$3,000	\$4,000	\$5,000	\$6,000	\$7,000
\$8,000	\$9,000	\$10,000	\$11,000	\$12,000	\$13,000	\$14,000
\$15,000	\$16,000	\$17,000	\$18,000	\$19,000	\$20,000	\$21,000
\$22,000	\$23,000	\$24,000	\$25,000	\$26,000	\$27,000	\$28,000
\$29,000	\$30,000	\$31,000	\$32,000	\$33,000	\$34,000	\$35,000
\$36,000	\$37,000	\$38,000	\$39,000	\$40,000		

Queen's Court of Personal Sharing

JULY 1, 2015 - JUNE 30, 2016

24 PERSONAL QUALIFIED TEAM MEMBERS

Write your new recruit's name in a box when she places a \$600+ wholesale order to MK in the same or following calendar month that her Agreement is received.

1	2	3	4	5	6
7	8	9	10	11	12
13	14	15	16	17	18
19	20	21	22	23	24



We Invested in Product Last Month!

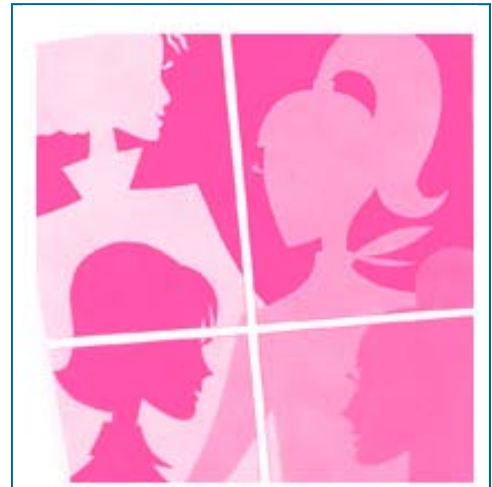
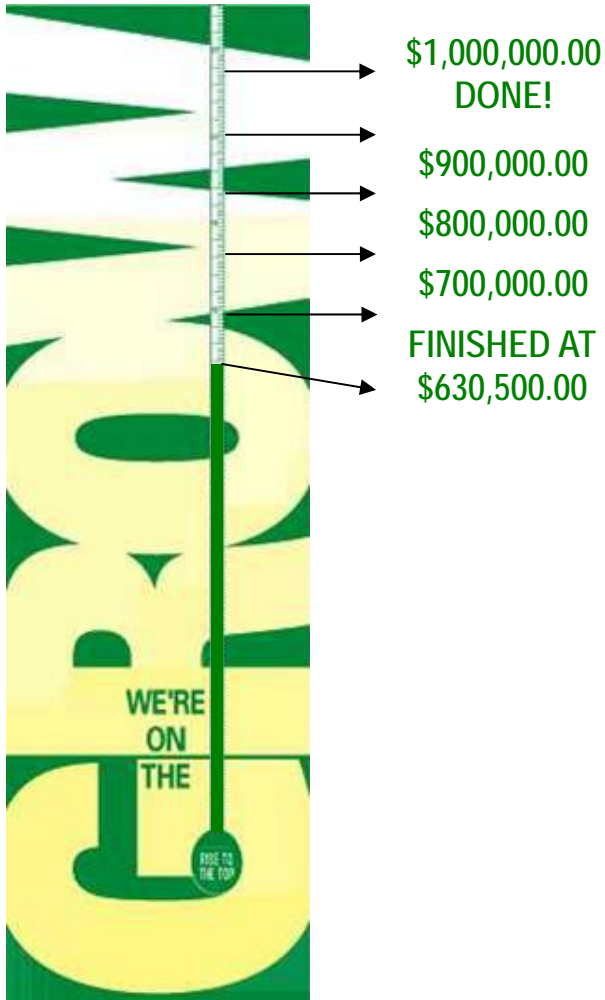
Lori Macari	\$3,697.50	Martha A. Cody	\$301.50	Tanya A. Farrell	\$232.00
Laurel R. Cassagne	\$1,811.50	Jeanne Mitarotondo	\$300.00	Linda L. Paquette	\$231.50
Audrey Freeman	\$1,483.00	Katie Doherty	\$300.00	Denise Franzone	\$231.50
Maureen Sladky	\$1,386.50	Joanne Hiney	\$299.00	Donna A. Butcher	\$231.00
Lynn A. Boccio	\$1,378.00	Sherry Corbett	\$295.25	Joyce Flynn	\$230.50
Susan Short	\$1,345.00	Christine Gros	\$293.50	Janine Myers	\$230.00
Patricia A. Marcia	\$1,249.50	Joan.. Swift	\$290.50	Dawn C. Molinaro	\$227.50
Marie A. Spaeth	\$820.00	Dana DiPalma	\$290.50	Teresa De Jesus	\$227.50
Alison Mallon	\$804.50	Joann Manchise	\$282.00	Ann Marie Cataldi	\$227.50
Amy Indovino	\$737.00	Mary Scholl	\$274.00	Diane Castelli	\$226.50
Marguerite R. Ganci	\$702.50	Lindsey J. Ruff	\$272.00	E. Schiefer-Watson	\$226.00
Linda Martin	\$604.00	Trina Ward	\$270.00	Chrissy L. Phillips	\$225.50
Martha J. Rodriguez	\$600.00	Noemi Barrero	\$264.50	Dawn M. Nash	\$225.50
Lillian Kennedy	\$560.00	Avette Ware	\$257.50	Michele P. Zahradka	\$225.50
Alisa A. Burns	\$543.50	Donna A. Helm	\$257.00	Susan Schmitt	\$225.00
Deirdre Schutt	\$528.50	Andrea Ohlsson	\$252.00	Candace M. Shurman	\$225.00
Laurie A. Mattone	\$514.00	Karen Rubino	\$250.50	Catherine E. Verga	\$211.50
Catherine A. Ennis	\$497.00	Betsy Fergo	\$250.00	Jacqueline Baker	\$209.50
Diana S. Young	\$479.00	Karen A. Calise	\$250.00	Kathy Little	\$199.50
Nancye A. Wright	\$401.50	Cynthia M. Hill	\$248.50	Elizabeth Giglio	\$106.50
Collette R. Scott	\$400.50	Alisa Robinson	\$247.00	Janice K. Buckley	\$93.00
Elaine M. Watson	\$379.00	Paula Harran	\$245.50	Barbara A. Christie	\$85.50
Angela Romero	\$378.00	Jennifer Menite	\$244.50	Lisa Wheeler-Cooney	\$84.00
Hyunkyung Yang	\$361.50	Maryann Koskoff	\$242.00	Justine P. Frazer	\$81.00
Susan A. Salvato	\$352.00	Robin L. Nicotri	\$240.00	Lisa A. Bloom	\$72.00
Dana K. Farber	\$346.50	Charlene Poldino	\$238.00	Wendy J. Florio	\$68.50
Theresa C. Grisafi	\$340.00	Monica S Weatherford	\$237.50	Kimberly Perry	\$32.50
Virginia F. Farrell	\$316.50	Laiba Butt	\$236.00	Jacqueline N. Harte	\$18.00
Hollie M. Whaley	\$315.00	Nancy Levinson	\$235.75	Ruthanne Okon	\$16.00
April Givens	\$313.00	Catherine L. Napier	\$235.50	Patricia O'Brien	\$15.00
Kimberly Romaine	\$310.50	Helen B. Ermer	\$233.50	Donna Clark-Driscoll	\$2,638.00
Graceann Vavalle	\$302.00	Tricia A. Belger	\$233.50		

Summer Selling

Independent Sales Director Melissa Howard
of New Braunfels, Texas

1. I live in a resort town, so when I'm out, I'm ready with copies of The Look, samplers and my Mary Kay® business card. I never know when I may strike up a conversation with a potential customer, and even if she's visiting, I can send her Mary Kay® products via the Customer Delivery Service. My advice? Be prepared, wear Mary Kay® products, look professional and enjoy the sales!
2. When my daughter was young, I'd host summer Mommy Makeovers. I hired a sitter to watch the children, and the moms got some much-needed pampering. It was fun, and I had great sales.
3. Beauty bars are popular now. What about a Sand and Sun party with stations featuring Mary Kay® SPF products, such as Mary Kay® CC Cream, skin care and sun care? Take it a step further with Mary Kay® Bronzing Powder, lip gloss and mascara stations. Get creative! You also can broaden your reach and have this party with a sister Independent Beauty Consultant!

\$\$\$ Million* Dollar \$\$\$ Unit Club



*Remember to work
Full Circle!*

Booking, Selling & Recruiting
every time guarantee that you
are never out of business!

MARY KAY INC.

16251 Dallas Parkway
Addison, Texas 75001
Phone: (972) 687-4400

June 30, 2015

NON NEGOTIABLE

Pay Exactly: fourteen thousand nine hundred eighty and 02 / 100

\$14,980.02

PAY TO THE
ORDER OF

DONNA CLARK-DRISCOLL
 167 Saint Nicholas Ave
 Smithtown, NY 11787

NON NEGOTIABLE

Aim* for the Stars*!



**Shoot for
STAR
this
Quarter!!**

**YOU Can
Do It!!**



On-Target \$tar Consultants!

June 16 - September 15, 2015

Consultant Name	Current Wholesale Production	—Wholesale Production Needed for Star—				
		Sapphire \$1,800	Ruby \$2,400	Diamond \$3,000	Emerald \$3,600	Pearl \$4,800
LORI MACARI	\$3,729.00	****	****	****	STAR	\$1,071.00
MAUREEN SLADKY	\$1,892.00	STAR	\$508.00	\$1,108.00	\$1,708.00	\$2,908.00
LAUREL CASSAGNE	\$1,811.50	STAR	\$588.50	\$1,188.50	\$1,788.50	\$2,988.50
AUDREY FREEMAN	\$1,483.00	\$317.00	\$917.00	\$1,517.00	\$2,117.00	\$3,317.00
SUSAN SHORT	\$1,345.00	\$455.00	\$1,055.00	\$1,655.00	\$2,255.00	\$3,455.00
PATRICIA MARCIA	\$861.00	\$939.00	\$1,539.00	\$2,139.00	\$2,739.00	\$3,939.00
MARIE SPAETH	\$820.00	\$980.00	\$1,580.00	\$2,180.00	\$2,780.00	\$3,980.00
AMY INDOVINO	\$734.50	\$1,065.50	\$1,665.50	\$2,265.50	\$2,865.50	\$4,065.50
MARGUERITE GANCI	\$702.50	\$1,097.50	\$1,697.50	\$2,297.50	\$2,897.50	\$4,097.50
MARTHA RODRIGUEZ	\$600.00	\$1,200.00	\$1,800.00	\$2,400.00	\$3,000.00	\$4,200.00
CATHERINE ENNIS	\$571.00	\$1,229.00	\$1,829.00	\$2,429.00	\$3,029.00	\$4,229.00
ALISA BURNS	\$543.50	\$1,256.50	\$1,856.50	\$2,456.50	\$3,056.50	\$4,256.50
DEIRDRE SCHUTT	\$511.00	\$1,289.00	\$1,889.00	\$2,489.00	\$3,089.00	\$4,289.00
DIANA YOUNG	\$479.00	\$1,321.00	\$1,921.00	\$2,521.00	\$3,121.00	\$4,321.00
DONNA CLARK-DRISCOLL	\$431.00	\$1,369.00	\$1,969.00	\$2,569.00	\$3,169.00	\$4,369.00
GRACEANN VAVALLE	\$419.50	\$1,380.50	\$1,980.50	\$2,580.50	\$3,180.50	\$4,380.50
APRIL GIVENS	\$417.50	\$1,382.50	\$1,982.50	\$2,582.50	\$3,182.50	\$4,382.50
NANCYE WRIGHT	\$401.50	\$1,398.50	\$1,998.50	\$2,598.50	\$3,198.50	\$4,398.50
COLLETTE SCOTT	\$400.50	\$1,399.50	\$1,999.50	\$2,599.50	\$3,199.50	\$4,399.50

Build Your Business with Charms & Pearls!



To achieve a Perfect Start, you'll want to facial 15 customers within your first two weeks.



To achieve a Power Start, you'll want to facial 30 customers within your first month.



To achieve the Power Start Plus charm, you'll want to complete your Power Start and your Pearls of Sharing®.



To achieve the Pearls of Sharing®. Earrings, you'll want to share the opportunity with 3 women within your first 2 weeks.



To achieve the Pearls of Sharing®. Bracelet, you'll want to share the opportunity with 6 women within your first month.



To achieve the Pearls of Sharing®. Necklace, you'll want to add 1 new personal team member who places a minimum \$600 wholesale order.

Working with Accountability!



Total Combined Sales:

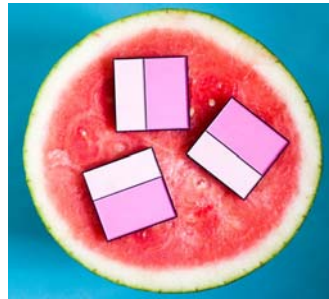
Patricia Marcia	\$1,843.00
Amy Indovino	\$1,287.00
Maureen Sladky	\$754.00
Elaine Watson	\$371.00
Alisa Burns	\$368.00
Karen Rubino	\$348.00
Susan Short	\$331.00
Angela Romero	\$183.00
Ruthanne Okon	\$116.00
Jeanne Mitarotondo	\$95.00
Candace Shurman	\$58.00

Total Reorder:

Maureen Sladky	\$581.00
Susan Short	\$331.00
Karen Rubino	\$316.00
Jeanne Mitarotondo	\$95.00
Candace Shurman	\$58.00

Total Website:

Elaine Watson	\$83.00
Patricia Marcia	\$51.00
Ruthanne Okon	\$32.00
Amy Indovino	\$28.00



Total On The Go:

Patricia Marcia	\$238.00
Amy Indovino	\$170.00
Alisa Burns	\$129.00
Ruthanne Okon	\$84.00
Karen Rubino	\$32.00
Angela Romero	\$15.00



Total Class:

Amy Indovino	\$889.00
Patricia Marcia	\$600.00
Elaine Watson	\$198.00
Angela Romero	\$168.00
Alisa Burns	\$150.00

Total Facial:

Patricia Marcia	\$954.00
Amy Indovino	\$200.00
Maureen Sladky	\$173.00
Elaine Watson	\$90.00
Alisa Burns	\$89.00

**THANK YOU FOR BEING
ACCOUNTABLE WITH
YOUR WEEKLY
ACCOMPLISHMENT SHEETS!!**

Accelerate Your Success

Independent Beauty Consultant Grand Achiever Program

Follow the roadmap to your Grand Achiever goals.

"The first step is the hardest: making a commitment to yourself, for yourself. But once you do it, you're well on your way!"

— Mary Kay Ash

Go to MaryKayInTouch.com to get the month-by-month details to stay on track to be a Grand Achiever driver!!



As you follow your road to Grand Achiever qualification on InTouch®, roll over the road signs for travel tips.



August 2015



Sun Mon Tue Wed Thu Fri Sat



Bee an All-Star Consultant!

Yearlong Consistency Challenge
June 16, 2015- June 15, 2016

1 Class of 2016
Challenge Begins.

2 3 4 5 6 7 8

9 10 Early ordering of Fall 2015 promo items for 4th quarter stars & those enrolled in *The Look* for Fall 2015 PCP. 11 12 13 14 15 Ordering of the new Fall 2015 promo items for all Consultants.

16 17 18 19 20 21 22

23 24 25 26 27 28 Midnight CST cutoff for Consultants to place phone orders. 29

30 31 Last working day of the month. Consultants submit online orders until 9 pm CST. Online Agreements accepted until midnight.

Birthdays	Day	Name	Day
Denise Franzone	3	Louise Thompson	18
Lauri-Ann McNeill	4	Theresa J. Casal	20
Candace Shurman	5	Niki Murray	20
Mary Joan Kendrot	6	Marteka Stennett	21
Robin E. Tysowski	7	Tanisha Poindexter	22
Sha'Keena I. Bond	8	Dana DiPalma	24
Lynda Esparza	8	Martha A. Cody	26
Eva Asamoah	9	Lisa Phelan	26
Noemi Barrero	9	Donna Woyevodsky	29
Rosemary Garofalo	9	Lori Macari	31
Tracy S. Saunders	9		
Allison L. Capone	14		
Roberta Dormani	14		
Kimberly Perry	15		

Anniversaries	Years	Name	Years
Kathleen M. Vigorito	19	Susan A. Salvato	7
Joan.. Swift	19	Francine R. O'Brien	7
Diana S. Young	15	Joanmarie DeMaria	7
Linda A. McMillan	15	Catherine L. Napier	7
Jeannette M. Quigley	15	Sharon O Halloran	6
Paula Harran	15	Michelle J. Morris	5
Kimberly Marshall	15	Liz Morea	5
Kimberly M. Bangel	13	Graceann Vavalle	5
Donna A. Helm	13	Yolanda R. Bailey	3
Candace M. Shurman	13	Vanessa C. Faro	3
Susan Schmitt	12	Mary Alvar	2
Rose C. Simon	10	Kate Van de Berghe	2
Thyias Merritt	9	Charisse McCall	2
Brandi James	9	Deirdre McGee	1
Justine P. Frazer	8	Sandra A. Duncan	1
		Onarda Melton-Gibson	1
		Louise Thompson	1





Rainbow Riders

DONNA CLARK-DRISCOLL

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Smithtown, NY 11787

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To the Incredible...

HIGHLIGHTS THIS MONTH:

June Results, August, 2015

- ◆ Quarter 1 Star Consultant Quarterly Contest (June 16 - September 15, 2015)
- ◆ Class of 2016 Offspring Challenge (through July 1, 2016)



Words of Wisdom

Decide today to build your dream in your mind. Make your goals realistic but high enough so that you will have to stretch to reach them.

~Mary Kay Ash



Posts With the Most Social Media

Say "I do" to promoting your Mary Kay business on social media.

Bridal Beauty



Mary Kay® Virtual Makeover App:

This cutting-edge app is a fantastic way to interact with your customers. Each of the bridal looks are available as 1-Click Looks on the Mary Kay® Mobile Virtual Makeover App.



Posts and Pins:

The Mary Kay® Social Publisher is an incredibly valuable tool. It provides sleek on-demand and automatic posts that you can use to promote your Mary Kay business. You also can repin and share content from our Pinterest® bridal board.



Join the Conversation:

At each party, we suggest encouraging your customers to snap fun selfies of their wedding day looks and to post them on Instagram® with the hashtag #BridalBeauty.