

Future Clark's Future CLIMB Area

1st & 2nd Lines

1st Line Directors



Director Lisa Baker
Fabulous Baker Girls



Director Cindy Barrow
Barrow's Believers



Director Patricia Calvelli
Pat's Soaring Eagles



Director Kathy Carlin
Precious Jules



Director Grace Hackett
Women Of Grace



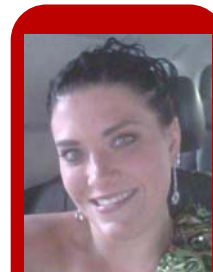
Director
Marie Jean Blain
Immaculate Gems



Director
Celeste Prusaitis
Celestial Sensations



Director Dari Rudge
Ripple Effect
Unit



Ashley Clark-Petchonka
Ashley's Awesome
Allstars

2nd Line Director



Latisha Carimbocas

are YOU ready
TO MOVE UP??



Rainbow Riders!



MAY RESULTS & RECOGNITION ♦ JULY, 2015

**Executive Senior
Sales Director
Donna Clark-Driscoll**



Feel Good Gloss!

The limited-edition Beauty That Counts NouriShine Plus Lip Gloss, available in Create Change and In

Harmony, helps change the lives of women and children in the U. S.



WHOLESALE COURT:

Alisa A. Burns
\$4,881.50

Patricia A. Marcia
\$1,272.00

Maureen Sladky
\$985.50

SHARING COURT:

Patricia A. Marcia 1



a NOTE FROM YOUR DIRECTOR . . .

Relationships Are Everything

By Brian Tracey, Author & Motivational Speaker

◆ **YOUR FOUNDATION FOR SUCCESS**
Relationship Selling is the core of all modern selling strategies. Your ability to develop and maintain long-term customer relationships is the foundation for your success as a salesperson and your success in business. Relationship selling requires a clear understanding of the dynamics of the selling process as they are experienced by your customer.

◆ **PROPOSE A BUSINESS MARRIAGE**
For your customer, a buying decision usually means a decision to enter into a long-term relationship with you and your company. It is very much like a "business marriage." Before the customer decides to buy, she can take you or leave you. She doesn't need you or your company. She has a variety of options and choices open to her, including not buying anything at all. But when your customer makes a decision to buy from you and gives you money for the product or service you are selling, she becomes dependent on you. And since she has probably had bad buying experiences in the past, she is very uneasy and uncertain about getting into this kind of dependency relationship.

◆ **FULLFILL YOUR PROMISES**
What if you let the customer down? What if your product does not work as you promised? What if you don't service it and support it as you promised? What if it breaks down and she can't get it replaced? What if the product or service is completely inappropriate for her needs? These are real dilemmas that go through the mind of every customer when it comes time to make the critical buying decision.

◆ **FOCUS ON THE RELATIONSHIP**
Because of the complexity of most products and services today, especially high-tech products, the relationship is actually more important than the product. The customer doesn't know the ingredients or components of your product, or how your company

functions, or how she will be treated after she has given you her money, but she can make an assessment about you and about the relationship that has developed between the two of you over the course of the selling process. So in reality, the customer's decision is based on the fact that she has come to trust you and believe in what you say.

◆ **BUILD A SOLID TRUST BOND**
In many cases, the quality of your relationship with the customer is the competitive advantage that enables you to edge out others who may have similar products and services. The quality of the trust bond that exists between you and your customers can be so strong that no other competitor can get between you.

◆ **KEEP YOUR CUSTOMERS FOR LIFE**
The single biggest mistake that causes salespeople to lose customers is taking those customers for granted. This is a form of "customer entropy." It is when the salesperson relaxes her efforts and begins to ignore the customer. Almost 70 percent of customers who walked away from their existing suppliers later replied that they made the change primarily because of a lack of attention from the company.

Once you have invested the time and made the efforts necessary to build a high-quality, trust-based relationship with your customer, you must maintain that relationship for the life of your business. You must never take it for granted.

◆ **ACTION EXERCISES**
First, focus on building a high quality relationship with each customer by treating your customer so well that she comes back, buys again and refers you to her friends.

Second, pay attention to your existing customers. Tell them you appreciate them. Look for ways to thank them and encourage them to come back and do business with you again.

Donna

Spotlight on Team Builders!

Standings are updated as of May 31st — this will not reflect June orders or new team members.

Future Directors

Recruiter :Virgilia C. Gross
Janice K. Buckley
Rosemary Garofalo
Joann Manchise
Kimberly Perry
Alisa Robinson
Robin E. Tysowski
Catherine E. Verga
Avette Ware
* Barbaraann Grape
* Cynthia M. Hill
* Brandi James
* Robin L. Nicotri
Kimberly Romaine

Team Leaders

Recruiter :Marguerite R. Ganci
Christine M. D'Amico
Sharon O Halloran
Heather Pesce
Emelia Peterson
Susan A. Salvato
Donna Schecker
Jessica L. Simmons
* Myrna Aguayo
* Sarah Giammarese
* Christine G. Kenahan
Janice P. Caston
Maryann Koskoff

Recruiter :Avette Ware
C. Atkinson-Blain
Jacqueline N. Harte
Mikkalisa Lefkowitz
Aretha Nelson
Eyleen G. Torres
* Toya L. Coleman
* Shannon A. Murphy
* Phyllis Pelzer
* Albertina Williams
Michele Y. McArthur
Thyias Merritt

Star Team Builders

Recruiter :Noemi Barrero
Gwendolyn Austin
Valeria Cosme
Jillian J. Cyrus
* Raven Y. Collier
* Melvina F. Jordan

Recruiter :Lisa A. Bloom
Jennifer A. Cerrito
Liz Morea
Robin L. Short

Recruiter :Catherine A. Ennis
Mary K. Fogarty
Joanne Hiney
Francine R. O'Brien
Anna R. Ramos
* Martha A. Cody
* Nancye A. Wright
Donald Spillman

Recruiter :Virginia F. Farrell
A. Olsen-Duval
Evelyn Palladino
Dari Rudge

Recruiter :Mary K. Fogarty
Lyubov V. Pechenyuk
Karen Rubino
Michele P. Zahradka

Recruiter :Cynthia M. Hill
Donna M. Ardizzone
Kimberly M. Bangel
Cindy M. Barrow
Linda A. McMillan
Mary Ann Bechhofer
Denise Franzone
Holly C. Schiebl

Recruiter :Lillian Kennedy
Theresa C. Grisafi
Amy Indovino
Alison Mallon
Elaine M. Watson

Recruiter :Laurie A. Mattone
Ann Marie J. Harper
Kathleen M. Maguffin
Susan Short
Stefanie Sterenfeld
Crystal V. Carlucci

Recruiter :Laura Schranz
Ruth Conte
Karen Stephan
Joan.. Swift
Lori Raynoha

Recruiter :Susan Short
Linda Hutter
Ruthanne Okon
Nalinie D. Pooran
Angela Romero
* Jennifer A. Martyn
* Beatriz Porres
Eliza E. Aldrich

Recruiter :Candace M. Shurman
Alisa A. Burns
Kate Van de Berghe
Hilda Vera
* Karen Keiser
* E. Tolson-Harris
Tricia A. Belger
Jennifer Canino

Recruiter :Maureen Sladky
Annette Bernard
Nancy M. Buonamassa
Emily Madan
Bernadette M. Rodin
Kelly E. Samide
Mary Scholl



are you
ready to
MOVE UP??



* Inactive Member (N1,N2,N3,I1,I2,I3) #Terminated Member
To become ACTIVE you must place a \$225 wholesale order.

Spotlight on Team Builders!

Standings are updated as of May 31st — this will not reflect June orders or new team members.

Senior Consultants

Recruiter :Diane Castelli
Elizabeth Giglio

Recruiter :Betsy Fergo
Norma A. Frampton
* Laura Schranz
Christina M. Vilbig

Recruiter :Norma A. Frampton
Linda M. Alinovi

Recruiter :Audrey Freeman
Melissa S. Freeman
Patricia O'Brien
Lynda Esparza
Millicent E. Gregory
Shanika Luke
Tanisha Poindexter
Tracy S. Saunders
Beverly A. Vignola

Recruiter :April Givens
Armento Kirkland
Trina Ward
* Dena L. Billups
* Stephani Register
* Willette M. Robinson
Leticia Acevedo
Eva Asamoah
Nicole R. Bacchiano
Bridget S. Bryant
Johanne Cayo
Starr Clemens
Latricia Cooley
Tracey L. Creely
Micah Freeman
Jessica M. Glover
Nichelle Hodges

Recruiter :Ann Marie J. Harper
Noemi Barrero

Recruiter :Paula Harran
Grace E. Hackett

Recruiter :Joanne Hiney
Theresa Dellecave

Recruiter :Amy Indovino
Haleigh Danza

Recruiter :Patricia A. Marcia
Sheri L. Johnson
Bonnie Parker
* Nicole R. Diliberto
* Dana K. Farber
* Gina M. Ferraro
* Alexis A. Sausa
* Patricia mcCumiskey

Recruiter :Linda Martin
Joanmarie DeMaria
Andrea Ohlsson
* Jennifer Menite
* Marian C. Poletti

Recruiter :Dawn C. Molinaro
Jennifer Sedwick

Recruiter :Niki Murray
Susan M. Kearns
Joan L. Lewis

Recruiter :Janine Myers
Wendy O. Wollheim
* Donna A. Butcher
K. Bernini Da Costa
Kerrie E. Humphreys
Jennifer Russ

Recruiter :Darian Richard-Coste
Barbara A. Christie
Johanna Pellati
* Allison L. Capone
* Donna Woyevodsky
Katie Blumberg
Karen Fanuzzi
Barbara H. Krucher

Recruiter :Karen Rubino
Kathy Ammerman
Justine P. Frazer

Recruiter :Barbara E. Russell
Graceann Vavalle

Recruiter :Deirdre Schutt
Ginger Fisher

Recruiter :Lisa Squicciarini
Donna Dubinsky

Recruiter :Graceann Vavalle
Lisa Squicciarini

Recruiter :Hollie M. Whaley
Diana D. Donohue



are YOU
ready TO
MOVE UP??

* Inactive Member (N1,N2,N3,I1,I2,I3) #Terminated Member
To become ACTIVE you must place a \$225 wholesale order.



Here We Grow Again!

WELCOME NEW BUSINESS OWNERS!

(These new unit members signed Consultant agreements May 1-31.)

New Consultant	From	Sponsored by
Patricia mcCumiskey	FARMINGVILLE, NY	P. Marcia

***Never giving up and pushing forward will unlock all the potential we are capable of.
~Christy Borgeld, Founder Stepfamily Day***

Thank You from Mary Kay

"Love Check" Commissions for Personal Team Building



13% Recruiter Commission Level Donna Clark-Driscoll	\$1,023.49
9% Recruiter Commission Level Virgilia C. Gross Avette Ware Marguerite R. Ganci	\$154.89 \$127.44 \$70.83
4% Recruiter Commission Level Candace M. Shurman Lillian Kennedy Mary K. Fogarty Paula Harran Noemi Barrero Virginia F. Farrell Lisa A. Bloom Ann Marie J. Harper Graceann Vavalle Maureen Sladky Janine Myers Catherine A. Ennis Susan Short Laurie A. Mattone Patricia A. Marcia Karen Rubino Barbara E. Russell	\$195.26 \$84.27 \$54.18 \$46.04 \$30.94 \$27.68 \$23.16 \$22.96 \$20.90 \$19.28 \$18.22 \$15.16 \$14.54 \$11.98 \$11.96 \$10.82 \$10.48

Team Building TIP OF THE MONTH!

Have you ever wondered what to look for in a new team member? Here's a checklist of attributes that could be helpful for a new team member. If the answer is YES to these questions, you may have an excellent new prospective team member!

1. Does she use Mary Kay products? If not, you'll want to book her in a class.
2. Is she a woman of her word? Does she return phone calls? Does she show up when and where she says she will? Is she honest?
3. Does she have a warm heart? Does she like people?
4. Is she someone you would enjoy spending time with?
5. Does she want to grow and improve in some area of her life? Does she want to improve her self-esteem, earn more money, have more fun, learn new things or make new friends?
6. Would you be proud to personally introduce her to your Independent National Sales Director?

Bridal Parties Party Ideas

Many brides like to experiment with their everyday looks and buy more beauty products than usual during their engagement. You can guide them as they navigate the world of beauty.



Here Comes the Bride Party

Invite your bride and her bridal party to a get-together using a cute invitation. To give the party a fun wedding-themed twist, decorate with lace, faux pearls and a white tablecloth. You can even buy a "bride-to-be" sash or tiara for the guest of honor to wear. Start by helping your bride, her bridesmaids and the mother of the bride find the

perfect looks for the big day. Make sure the bride-to-be is ready for her wedding and honeymoon by walking through the Countdown to Your Big Day place mat. To make shopping easy for your guests, help them fill out the bridal wish list and answer any questions they may have about the Mary Kay® products you showed them.

Celebrate and Recharge.

For the past year, you've held parties, shared the Mary Kay opportunity and helped others discover what they love about Mary Kay! Now it's time to come to Dallas and join your Mary Kay family for a celebration like no other! Be there for **recognition, inspiration, and education** and **so much more!**



SEMINAR 2015



Registration begins now!
Get info and fees at Mary Kay InTouch® / Events.

We Invested in Product Last Month!

Alisa A. Burns	\$4,881.50
Patricia A. Marcia	\$1,272.00
Maureen Sladky	\$985.50
Elaine M. Watson	\$900.75
Lillian Kennedy	\$871.00
April Givens	\$857.00
Alison Mallon	\$756.50
Marguerite R. Ganci	\$608.00
Noemi Barrero	\$574.00
Lisa Squicciarini	\$522.50
Karen Rubino	\$498.00
Avette Ware	\$481.50
Mindy A. Bellissimo	\$459.50
Lynn A. Boccio	\$456.50
Wendy O. Wollheim	\$455.50
Michele P. Zahradka	\$452.00
Joann Manchise	\$451.00
Catherine A. Ennis	\$450.50
Amy Indovino	\$449.50
Lyubov V. Pechenyuk	\$404.50
Mary K. Fogarty	\$379.00
Jeannette M. Quigley	\$344.00
Katherine M. Kantz	\$342.25
Valeria Cosme	\$334.00
Liz Morea	\$333.00
Jacqueline Baker	\$318.00
Kathleen M. Maguffin	\$299.50

Bonnie Parker	\$299.00
Jacqueline N. Harte	\$298.50
Ruthanne Okon	\$292.00
Jeanne Mitarotondo	\$279.00
Catherine E. Verga	\$279.00
Nancy J. Johnson	\$276.00
Justine P. Frazer	\$270.50
Karen Stephan	\$264.50
Graceann Vavalle	\$262.00
Janice K. Buckley	\$261.00
Annette Bernard	\$256.50
Laurie A. Mattone	\$255.50
Lisa A. Bloom	\$254.00
Linda A. McMillan	\$252.00
Kimberly Perry	\$248.50
Jennifer A. Cerrito	\$246.00
Kathy M. Mancini	\$244.00
Kimberly Marshall	\$241.50
Donna Schecker	\$237.00
Emelia Peterson	\$235.00
Gwendolyn Austin	\$234.50
Wendy J. Florio	\$232.50
C. Atkinson-Blain	\$231.00
Towfika Yasmin	\$230.50
Susan A. Salvato	\$229.50
Susan M. Kearns	\$229.50
Kathleen Finnegan	\$229.00

Aretha Nelson	\$228.50
Barbara E. Russell	\$228.00
Veronica Weigert	\$227.50
Virginia F. Farrell	\$226.50
Jennifer Sedwick	\$226.50
Rose C. Simon	\$225.50
Marilyn Makinen	\$225.50
Emily Madan	\$225.50
Anna A. Dente	\$225.00
Candace M. Shurman	\$225.00
Paula Harran	\$220.00
Jillian J. Cyrus	\$205.00
Deirdre Schutt	\$185.00
Mary Alvar	\$179.00
Roberta Dormani	\$150.50
Lisa Wheeler-Cooney	\$143.00
Theresa Dellecave	\$121.50
Joan.. Swift	\$108.50
Donna Dubinsky	\$108.00
Patricia L. Smith	\$80.00
Niki Murray	\$77.00
Sharon O Halloran	\$73.50
Angela Romero	\$71.50
Virgilia C. Gross	\$40.00
Christine G. Kenahan	\$12.00
Donna Clark-Driscoll	\$1,014.00

Shooting for the Courts!

TOP 10 IN RETAIL SALES

(Based on verified wholesale orders placed to the company as of prior month-end)

	Consultant	YTD Retail	Bonus & PCP	Total
1	Maureen Sladky	\$19,864.50	\$120.00	\$19,984.50
2	Audrey Freeman	\$16,548.00	\$235.00	\$16,783.00
3	Laurie A. Mattone	\$16,060.00	\$299.00	\$16,359.00
4	April Givens	\$15,993.50	\$0.00	\$15,993.50
5	Lyubov V. Pechenyuk	\$12,051.50	\$0.00	\$12,051.50
6	Lynn A. Boccio	\$11,987.00	\$0.00	\$11,987.00
7	Noemi Barrero	\$11,285.00	\$120.00	\$11,405.00
8	Marguerite R. Ganci	\$11,229.00	\$140.00	\$11,369.00
9	Deirdre Schutt	\$11,271.00	\$40.00	\$11,311.00
10	Lillian Kennedy	\$10,716.50	\$100.00	\$10,816.50

TOPS IN TEAM BUILDING

	Recruiter	New Team Mbrs	YTD Comm
1	Lillian Kennedy	4	\$519.55
2	Marguerite R. Ganci	1	\$309.55
3	Candace M. Shurman	1	\$195.26
4	Maureen Sladky	2	\$92.76
5	Laurie A. Mattone	1	\$54.00





Queen's Court of Sales!
\$40,000 retail
 July 1, 2014— June 30, 2015



Queen's Court of Sharing!
24 New Team Members
 July 1, 2014 — June 30, 2015



\$\$\$ Million* Dollar \$\$\$ Unit Club



\$1,000,000.00
DONE!

\$900,000.00

\$800,000.00

\$700,000.00

FINISHED AT
\$630,500.00



Watch a great how-to video using these new products. You'll find it on the Video Lounge on Mary Kay InTouch®.

MARY KAY INC.

16251 Dallas Parkway
Addison, Texas 75001
Phone: (972) 687-4400

May 31, 2015

NON NEGOTIABLE

Pay Exactly: ten thousand nine hundred nine and 50/100

\$10,909.50

PAY TO THE
ORDER OF

DONNA CLARK-DRISCOLL
167 Saint Nicholas Ave
Smithtown, NY 11787

NON NEGOTIABLE



Aim for the Stars!

Congratulations 4th Quarter \$Stars!

Contest Ended June 15th, 2015



Shoot for
STAR this
Quarter!!

**YOU Can
Do It!!**



Consultant Name	Current Wholesale Production	—Wholesale Production Needed for Star—				
		Sapphire \$1,800	Ruby \$2,400	Diamond \$3,000	Emerald \$3,600	Pearl \$4,800
ELAINE WATSON	\$4,925.25	*****	*****	*****	STAR	STAR
ALISA BURNS	\$4,881.50	*****	*****	*****	STAR	STAR
DONNA CLARK-DRISCOLL	\$4,803.00	*****	*****	*****	STAR	STAR
PATRICIA MARCIA	\$3,605.00	*****	*****	*****	STAR	\$1,195.00
HEATHER PESCE	\$3,439.50	*****	*****	STAR	\$160.50	\$1,360.50
MAUREEN SLADKY	\$2,716.50	*****	STAR	\$283.50	\$883.50	\$2,083.50
AMY INDOVINO	\$2,654.50	*****	STAR	\$345.50	\$945.50	\$2,145.50
AUDREY FREEMAN	\$2,588.00	*****	STAR	\$412.00	\$1,012.00	\$2,212.00
LILLIAN KENNEDY	\$2,116.00	STAR	\$284.00	\$884.00	\$1,484.00	\$2,684.00
MARGUERITE GANCI	\$2,039.00	STAR	\$361.00	\$961.00	\$1,561.00	\$2,761.00
NOEMI BARRERO	\$1,928.50	STAR	\$471.50	\$1,071.50	\$1,671.50	\$2,871.50
APRIL GIVENS	\$1,900.50	STAR	\$499.50	\$1,099.50	\$1,699.50	\$2,899.50
ALISON MALLON	\$1,812.50	STAR	\$587.50	\$1,187.50	\$1,787.50	\$2,987.50

A simple way to stay on track for Star Consultant:

- Sapphire** = Sell \$300 Retail per week
- Ruby** = Sell \$400 Retail per week
- Diamond** = Sell \$500 Retail per week
- Emerald** = Sell \$600 Retail per week
- Pearl** = Sell \$800 Retail per week

Also—remember that you earn **600** extra “star” points for each *qualified* team member you add during the quarter.

Seminar 2015 Souvenirs

Register for Seminar 2015, and order your souvenirs in June to save 15 percent.

Get Your Discount Now



Working with Accountability!



Total Reorder:

Maureen Sladky	\$1,178.00
Candace Shurman	\$950.00
Amy Indovino	\$262.00
Heather Pesce	\$35.00
Karen Rubino	\$30.00



Total Facial:

Alisa Burns	\$621.00
Patricia Marcia	\$407.00
Elaine Watson	\$358.00
Camille Atkinson-Blain	\$173.00
Maureen Sladky	\$154.00
Amy Indovino	\$36.00

Total Show Sales:

Jeanne Mitarotondo	\$10.00
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Total On The Go

Jacqueline Baker	\$331.50
Alisa Burns	\$251.50
Elaine Watson	\$210.00
Patricia Marcia	\$163.00
Noemi Barrero	\$83.00
Karen Rubino	\$47.00

Total Combined Sales:

Alisa Burns	\$1,419.50
Maureen Sladky	\$1,332.00
Patricia Marcia	\$1,248.00
Candace Shurman	\$950.00
Amy Indovino	\$783.00
Elaine Watson	\$680.00
Angela Romero	\$540.00
Karen Rubino	\$394.00
Jacqueline Baker	\$331.50
Camille Atkinson-Blain	\$173.00
Noemi Barrero	\$107.00
Ruthanne Okon	\$50.00
Heather Pesce	\$35.00
Jeanne Mitarotondo	\$10.00

Total Website Sales:

Karen Rubino	\$317.00
Amy Indovino	\$118.00
Ruthanne Okon	\$50.00
Noemi Barrero	\$24.00

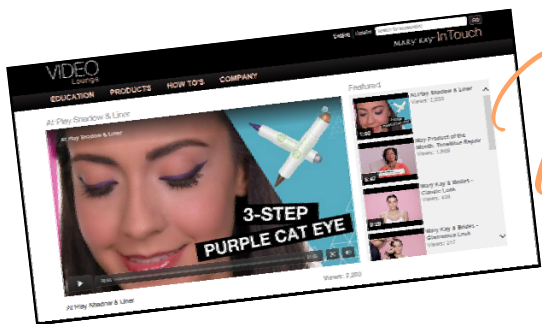


Total Class

Patricia Marcia	\$678.00
Alisa Burns	\$547.00
Angela Romero	\$540.00
Amy Indovino	\$367.00
Elaine Watson	\$112.00

THANK YOU
FOR BEING
ACCOUNTABLE
WITH
YOUR WEEKLY
ACCOMPLISHMENT
SHEETS!!

WHAT'S NEW IN THE



Video Lounge

Now Playing: New videos to increase your product know-how!

- ◆ **May Product of the Month:** Mary Kay Director of Skin Care and Clinical Research Michelle Hines share the benefits and results of TimeWise Repair®, our premium skin care line!
- ◆ Have you tried the Mary Kay® At Play® Lip & Cheek Stick and Mary Kay® At Play® Shadow & Liner? Check out two quick videos that offer easy application tips for these multi-tasking must-haves!
- ◆ Four new gorgeous bridal looks were created by Mary Kay Global Makeup Artist Luis Casco and featured on BridesLiveWedding.com! Watch these videos to help you re-create the looks for your brides-to-be!
- ◆ This fun video featuring the Mary Kay® Beauty That Counts® Lip Gloss promotes the two limited-edition shades of NouriShine Plus® Lip Gloss. Now through Aug. 14, 2015, \$1 will be donated from each sale benefitting The Mary Kay FoundationSM.

Enjoy these great videos now on InTouch! And check back often to see what else is new!

July 2015



Sun Mon Tue Wed Thu Fri Sat

RACE FOR RED

There's still time to get in gear and race toward that red jacket! You can do it! Contest ends June 30, 2015.

1 Seminar 2015 Registration ends. 2

3 Company Holiday. All Company and branch offices closed.

4 Independence Day. Postal holiday.



5 6 7 Success Meeting Goal Setting 7-9 pm 8 9 10 11

12 13 14 Success Meeting Year End Awards & MK Bag Drawing 7-9 pm 15 Sapphire Seminar begins. 16 17 18

19 Emerald Seminar begins. 20 21 Success Meeting Lash Bash 7-9 pm 22 Pearl Seminar begins. 23 24 25

26 Diamond Seminar begins. 27 28 NO MEETING 29 Ruby Seminar begins. 30 Midnight CST cutoff for Consultants to place phone orders. 31 Last working day of the month. Consultants submit online orders until 9 pm CST. Online Agreements accepted until midnight.

Birthdays	Day	Name	Day
Bridget S. Bryant	2	Kathleen Finnegan	15
Nichelle Hodges	3	Holly C. Schiebl	15
Ava M. Rosso	3	Lisa Squicciarini	15
Barbara H. Krucher	4	Sandra A. Duncan	16
Robin L. Short	4	Betsy Fergo	17
Charlene Degroot	5	Gina M. Ferraro	17
Shannon Murphy	6	Melissa Freeman	19
Michele Zahradka	6	Donna A. Butcher	20
Virginia F. Farrell	8	Susan M. Curiano	22
Patricia L. Smith	9	Joan.. Swift	24
Donna Dubinsky	12	Donald Spillman	25
Phyllis Pelzer	12	Joanne Hiney	26
MaryAnn Gerrity	14	Marguerite Ganci	29
Sharon O Halloran	14	Deirdre McGee	29
Jennifer Sedwick	14	Bonnie Parker	31

Anniversaries	Years	Name	Years
Carolyn Reid	4	Kathleen M. Maguffin	3
Cynthia M. Hill	18	Kimberly Perry	2
Myrna Aguayo	17	Holly C. Schiebl	2
Susan M. Curiano	15	Robin L. Nicotri	2
Marie A. Spaeth	14	Jennifer Russ	1
Rose Torraca	13	Christine M. D'Amico	1
Lisa Cacossa	13	Nichelle Hodges	1
Roberta Dormani	12	Crystal V. Carlucci	1
Donna Fici	12		
Lisa Wheeler-Cooney	11		
Patricia L. Smith	10		
Karen Fanuzzi	9		
Jeanne Mitarotondo	7		
Gina M. Goldberg	6		
Joyce Flynn	5		



Celebrate!!



Rainbow Riders

DONNA CLARK-DRISCOLL

Executive Sr. Sales Director
167 St. Nicholas Ave
Smithtown, NY 11787

Phone: 631 366-1351
E-mail: pinkcad@optonline.net

To the Remarkable...

HIGHLIGHTS THIS MONTH:

May Results, July, 2015

- ◆ Class of 2015 Offspring Challenge (through July 1, 2015)



Words of Wisdom

Create a definite plan for carrying out your goal. When defeat comes, accept it as a signal that your plans are not sound. Rebuild those plans and set sail once more toward the goal you want to reach. Chart your course to the top. Goals are what keep us going. To be continually working is not enough. We must see clearly the next step. To keep moving after achieving our goal, we must set a new one. The key to momentum is always having something to look forward to.

~Mary Kay Ash



Premier Club Car Option Change

There's no reward like a Mary Kay Career Car! And we're adding an exciting new option to the lineup! The popular Ford Fusion will replace the Toyota Camry as one of the career car options for Premier Club and Premier Plus qualifiers. June 2015 qualifiers will be the last group to have the option of selecting the Toyota Camry.

For more information visit the Career Car Program website on Mary Kay InTouch®.