

Clark's Future CLIMB Area

1st & 2nd Lines

1st Line Directors



Director Lisa Baker
Fabulous Baker Girls



Director Cindy Barrow
Barrow's Believers



Director Kathy Carlin
Precious Jules



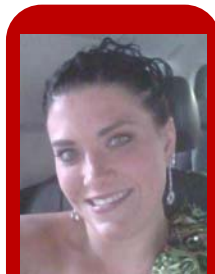
Director Grace Hackett
Women Of Grace



Director
Celeste Prusaitis
Celestial Sensations



Director Dari Rudge
Ripple Effect
Unit



Ashley Clark-Petchonka
Ashley's Awesome
Allstars



DIO April Givens

2nd Line Director



Latisha Carimbocas

are YOU ready
TO MOVE UP??



Rainbow Riders!



MAY RESULTS & RECOGNITION ♦ JULY, 2016

**Executive Senior
Sales Director
Donna Clark- Driscoll**

MARY KAY SEMINAR 2016

Ready, Set, Register!

Experience the magic of Seminar. It's four action-packed days of learning and inspiration. Come and catch your dream!



WHOLESALE COURT:

Sueann M. Rocco
\$3,001.00
Maureen Sladky
\$2,520.50
Terri A. Robinson
\$1,801.00

SHARING COURT:

April Givens 4
Henrietta L. Baldwin 2
Stephani Register 1
Marie J. Jean-Blain 1
Patricia A. Marcia 1

a NOTE FROM YOUR DIRECTOR . . .

A Special Kind of Courage

by Brian Tracy, Author & Speaker

There are several different aspects of courage. Perhaps the most important is the courage to endure, to persist, to "hang in there" in the face of doubt, uncertainty and criticism from others.

Practice Patience in Adversity

This is called "courageous patience," the willingness and the ability to "stay the course" in the face of uncertainty, doubt and often criticism from many quarters.

Stay the Course

In my experience, there is a critical time period between the launching of a new venture and the results that come from that venture. During this hiatus, this waiting period, many people lose their nerve. They cannot stand the suspense of not knowing, of possible failure. They break and run in battle, they quake and quit in business.

The True Leader

The true leader is the person who can stand firm, who refuses to consider the possibility of failure. The turning points of many key moments in human history have been the resolution, or lack thereof, of one person. Courageous patience is the acid test of leadership.

To encourage others, to instill confidence in them, to help them to perform at their best requires first of all that you lead by example.

Allow Honest Mistakes

The second thing you can do to help alleviate the fears of failure and rejection in others is to encourage them to take

calculated risks and allow honest mistakes.

Build People Up

Give the people who look up to you regular praise and approval. Celebrate good tries as well as success, large and small. Create a psychological climate where people feel safe from censure, blame, or criticism of any kind. Then do things that make people feel terrific about themselves.

Become Unstoppable

Courage comes from acting courageously on a day-to-day basis. Your personal development goal should be to practice the behaviors of a totally fearless person until you become, in your own mind, unstoppable.

Action Exercises

Here are two ways for you to develop courageous patience:

First, prepare yourself in advance for the inevitable disappointments and setbacks you will experience on the way to your goal. Don't be surprised when they occur.

Second, resolve in advance that you will bounce rather than break, and continually encourage others to think and act the same way.

Let's finish this year with a bang!

Donna

Spotlight on Team Builders!

Standings are updated as of May 31st — this will not reflect June orders or new team members.

DIQS

Recruiter :A. Givens
Eva Asamoah
Henrietta L. Baldwin
Bridget S. Bryant
Starr Clemens
Tracey Creely
Connie A. Ellis
Racheal Fowler
Valona Givens
Peggy Green-Williams
Norrissia Hightower
Armento Kirkland
Donna Leysath-Soledo
Janneh S. Norman
Patricia Patterson-W
Anajae Register
Stephani Register
Toinette R. Roberts
Terri A. Robinson
Willette M. Robinson
Chrystal K. Ross
Letitia Thomas
Trina Ward
Francheska Zenquis
Alicia Hicks
Latoya Mcneese
Wanomi Wilson

Team Leaders

Recruiter :Patricia A. Calvelli
Victoria Callahan
Nancy A. Ciampa
Lilith Jarvis
Karin Losh
Nancy A. Neumann
Christa Pellegrino
* Joyce B Reyes
* Tracy Hollywood
* Bridget Stavola
Tracey J. Lawrence

Recruiter :Catherine A. Ennis
Martha A. Cody
Mary K. Fogarty
Joanne Hiney
Anna R. Ramos
Nancye A. Wright
Francine R. O'Brien
Joanne C. Saile
Donald Spillman

Recruiter :Marguerite R. Ganci
Christine M. D'Amico
Sharon O Halloran
Heather Pesce
Emelia Peterson
Susan A. Salvato
* Myrna Aguayo
* Sarah Giammarese
* Christine G. Kenahan
* Maryann Koskoff
* Donna Schecker
Deborah A. Feinstein
Jessica L. Simmons

Recruiter :Virgilia C. Gross
Cynthia M. Hill
Joann Manchise
Kimberly Perry
Kimberly Romaine
Robin E. Tysowski
Catherine E. Verga
Avette Ware
* Janice K. Buckley
* Rosemary Garofalo
* Barbaraann Grape
* Robin L. Nicotri
Brandi James
Kathleen Massimo
Alisa Robinson

Recruiter :Susan Short
Karen Coffey
Linda Hutter
Ruthanne Okon
Nalinie D. Pooran
Beatriz Porres
Angela Romero
Eliza Aldrich
Cathy Ann Lombardo
Megan L. Thompson
Kari Winston

Recruiter :Candace M. Shurman
Tricia A. Belger
Alisa A. Burns
Karen Keiser
Kate Van de Berghe
Hilda Vera
Jennifer Canino
Kathy A. Smith
E. Tolson-Harris

Star Team Builders

Recruiter :Virginia F. Farrell
A. Olsen-Duval
Evelyn Palladino
Dari Rudge

Recruiter :Mary K. Fogarty
Lyubov V. Pechenyuk
Karen Rubino
Michele P. Zahradka

Recruiter :Marie J. Jean-Blain
Gertha Jean
D. McFarlane
Marie F. Plaisir
Maelinda Sorel
* Isena Joseph
* Cassandre F. Sanon
B. Beaujuin
Carmen Cloiseau
Lucie Etienne
Chantal Jean
M. Jn Baptiste
Angelina Pagliarulo
Nicole P. Shaw
Ramonia Vildorin

Recruiter :Lillian Kennedy
Theresa C. Grisafi
Amy Indovino
Elaine M. Watson

Recruiter :Laurie A. Mattone
Ann Marie J. Harper
Kathleen M. Maguffin
Susan Short
Stefanie Sterenfeld

Recruiter :Nancy A. Neumann
Kristen G. Machicote
Judith O'Melia
Sherri Smith

Recruiter :Darian Richard-Coste
Barbara A. Christie
Barbara H. Krucher
Johanna Pellati
* Allison Capone
* Katie Doherty
* Donna Woyevodsky
Karen Fanuzzi

Spotlight on Team Builders!

Standings are updated as of May 31st — this will not reflect June orders or new team members.

Star Team Builders

Recruiter :Maureen Sladky
Nancy M. Buonamassa
Christina M. Paolino
Mary Scholl
* Deirdre K. Moriarty
* Bernadette M. Rodin
Annette Bernard
Emily Madan

Recruiter :Avette Ware
Jacqueline N. Harte
Mikkalisa Lefkowitz
Melissa S. Toombs
* Toya L. Coleman
* Aretha Nelson
* Phyllis Pelzer
* Albertina Williams
C. Atkinson-Blain
Michele Y. McArthur

Senior Consultants

Recruiter :Henrietta L. Baldwin
Terri A. Robinson
Francheska A Zenquis

Recruiter :Noemi Barrero
Raven Y. Collier
Jillian J. Cyrus
* Melvina F. Jordan
Gwendolyn Austin
Valeria Cosme

Recruiter :Lisa A. Bloom
Liz Morea
Jennifer A. Cerrito

Recruiter :Patricia E. Bracken-
Jessica M. Castellon

Recruiter :Alisa A. Burns
Lori Macari
Krista Sacino

Recruiter :Betsy Fergo
Norma A. Frampton
Laura Schranz
Christina M. Vilbig

Recruiter :Audrey Freeman
Melissa S. Freeman
Lauren A. Freeman
Beverly A. Vignola

Recruiter :Ann Marie J. Harper
Noemi Barrero

Recruiter :Paula Harran
Grace E. Hackett
Deborah A. Sidney
* Susan Reeves

Recruiter :Cynthia M. Hill
Donna M. Ardizzone
Cindy M. Barrow
* Kimberly M. Bangel
* MaryAnn Bechhofer
Denise Franzone
Linda A. McMillan

Recruiter :Joanne Hiney
Theresa Dellecave

Recruiter :Amy Indovino
Haleigh Danza

Recruiter :Lilith Jarvis
Kristy Pipes

Recruiter :Isena Joseph
Wilmar Belzaira

Recruiter :Patricia A. Marcia
Bonnie Parker
Sueann M. Rocco
Sha'Keena I. Bond
Patricia L. Burgan
Victoria Cimieri
Emma C. Evans
Dana K. Farber
Jaime Harvey
Martha J. Rodriguez
Patricia mcCumiskey

Recruiter :Linda Martin
Jennifer Menite
* Joanmarie DeMaria
* Marian C. Poletti
Andrea Ohlsson

Recruiter :Janine Myers
Donna A. Butcher
Wendy O. Wollheim

Recruiter :Judith O'Melia
Mary Forbes

Recruiter :Lyubov V. Pechenyuk
Mary Joan T. Kendrot
* Anna N. Denys
* Anya A. Pozdniakov
Patricia Curley

Recruiter :Stephani Register
Jannah S. Norman
Anajae Register

Recruiter :Willette M. Robinson
Henrietta L. Baldwin

Recruiter :Laura Schranz
Ruth Conte
Joan.. Swift
Karen Stephan

Recruiter :Lisa Squicciarini
Donna Dubinsky

Recruiter :Graceann Vavalle
Lisa Squicciarini

Recruiter :Michele P. Zahradka
Hyunkyung Yang
* Linda L. Paquette
Michele Swerdlow

are you
ready to
MOVE UP??



* Inactive Member (N1,N2,N3,I1,I2,I3) #Terminated Member
To become ACTIVE you must place a \$225 wholesale order.



Here We Grow Again!

WELCOME NEW BUSINESS OWNERS!
 (These new unit members signed Consultant agreements May 1-31.)

New Consultant	From	Sponsored by
Connie A. Ellis	EWING, NJ	A. Givens
Valona Givens	EWING, NJ	A. Givens
Alicia Hicks	TRENTON, NJ	A. Givens
Gertha Jean	SPRING VALLEY, NY	M. Jean-Blain
Anajae Register	TRENTON, NJ	S. Register
Terri A. Robinson	EWING, NJ	H. Baldwin
Sueann M. Rocco	EAST PATCHOGUE, NY	P. Marcia
Letitia Thomas	TRENTON, NJ	A. Givens
Francheska Zenquis	EWING, NJ	H. Baldwin

Thank You from Mary Kay

"Love Check" Commissions for Personal Team Building



13% Recruiter Commission Level	
April Givens	\$228.09
Donna Clark-Driscoll	\$747.05
9% Recruiter Commission Level	
Virgilia C. Gross	\$91.40
Patricia A. Calvelli	\$78.12
Susan Short	\$67.19
Marguerite R. Ganci	\$42.98
Catherine A. Ennis	\$24.75
Candace M. Shurman	\$23.85
4% Recruiter Commission Level	
Cynthia M. Hill	\$125.94
Patricia A. Marcia	\$120.04
Henrietta L. Baldwin	\$81.22
Laurie A. Mattone	\$66.44
Paula Harran	\$45.24
Janine Myers	\$29.56
D. Richard-Costello	\$28.86
Maureen Sladky	\$25.38
Marie J. Jean-Blain	\$20.42
Lillian Kennedy	\$19.10
Laura Schranz	\$14.78
Virginia F. Farrell	\$13.08
Lisa A. Bloom	\$12.82
Noemi Barrero	\$12.10
Mary K. Fogarty	\$11.54
Ann Marie J. Harper	\$11.46
Lisa Squicciarini	\$11.22
Stephani Register	\$10.10

Team Building TIP OF THE MONTH!

Have you ever wondered what to look for in a new team member? Here's a checklist of attributes that could be helpful for a new team member. If the answer is YES to these questions, you may have an excellent new prospective team member!

1. Does she use Mary Kay products? If not, you'll want to book her in a class.
2. Is she a woman of her word? Does she return phone calls? Does she show up when and where she says she will? Is she honest?
3. Does she have a warm heart? Does she like people?
4. Is she someone you would enjoy spending time with?
5. Does she want to grow and improve in some area of her life? Does she want to improve her self-esteem, earn more money, have more fun, learn new things or make new friends?
6. Would you be proud to personally introduce her to your Independent National Sales Director?

CATCH THE DREAM.

MARY KAY SEMINAR 2016

- 1**
LISTEN TO ROCK STARS.
- 2**
BE READY FOR THE BIG REVEALS.
- 3**
CELEBRATE CINDERELLA MOMENTS.
- 4**
SEE AND TOUCH NEW PRODUCTS!
- 5**
SEMINAR IS A MAGICAL PLACE WHERE DREAMS ARE BORN!

Register Today! Get info and fees at Mary Kay InTouch® / Events.

SUN

And

GAMES

Summer Kickoff Checklist:

- Boost bookings with fun, summer-themed parties.
- Add some sizzle to my sales with gifts for graduations, weddings and Father's Day!
- Finalize my Mary Kay year-end goals and pack for Seminar!
- Take the family on a vacation with money earned at my Mary Kay® parties.

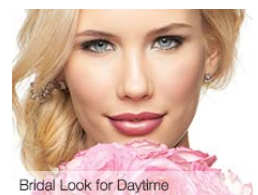
Bridal Is Booming!

Bridal parties can be a great addition to your business year-round. Here are some tips from Independent National Sales Director Crystal Trojanowski:

BOOK: Offer the bride-to-be a complimentary bridal facial party for her and her bridal party. Don't know any brides? Ask your customers. There's a good chance they do!

AT THE PARTY: Let the group try the TimeWise® Miracle Set® Set, the TimeWise® Microdermabrasion Plus Set and the Satin Lips® Set. I usually offer a custom foundation match, too, then book a second appointment for a color consultation. I send everyone home with a goodie bag.

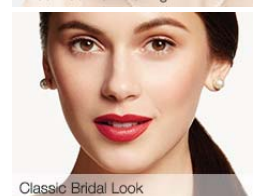
FUN TIP: Make the bride-to-be feel special. A tiara and bridal sash are fun. They are a festive touch she'll love and remember!



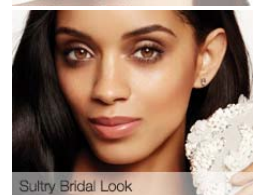
Bridal Look for Daytime



Bridal Look for Evening



Classic Bridal Look



Sultry Bridal Look

We Invested in Product Last Month!

<i>Sueann M. Rocco</i>	\$3,001.00	<i>Collette R. Scott</i>	\$269.50	<i>Susan Schmitt</i>	\$227.00
<i>Maureen Sladky</i>	\$2,520.50	<i>Kathy Little</i>	\$268.00	<i>Martha A. Cody</i>	\$227.00
<i>Terri A. Robinson</i>	\$1,801.00	<i>Suzanne James</i>	\$265.00	<i>Deborah A. Sidney</i>	\$227.00
<i>April Givens</i>	\$1,604.50	<i>Stefanie Sterenfeld</i>	\$265.00	<i>Lilith Jarvis</i>	\$226.50
<i>Susan Short</i>	\$1,396.00	<i>Marie J. Jean-Blain</i>	\$259.00	<i>Donna M. Ardizzone</i>	\$226.00
<i>Patricia A. Marcia</i>	\$1,062.00	<i>Anna A. Dente</i>	\$256.50	<i>Valona Givens</i>	\$225.50
<i>Deirdre Schutt</i>	\$549.50	<i>Anajae Register</i>	\$252.50	<i>Johanna Pellati</i>	\$225.00
<i>Chrystal K. Ross</i>	\$533.50	<i>Barbara H. Krucher</i>	\$250.50	<i>Melissa S. Toombs</i>	\$225.00
<i>Marguerite R. Ganci</i>	\$499.00	<i>Theresa C. Grisafi</i>	\$248.50	<i>Gertha Jean</i>	\$225.00
<i>Wendy O. Wollheim</i>	\$461.50	<i>Susan A. Salvato</i>	\$248.00	<i>Letitia Thomas</i>	\$225.00
<i>Christina M. Paolino</i>	\$431.00	<i>Barbara A. Christie</i>	\$246.00	<i>Catherine E. Verga</i>	\$216.50
<i>Lisa Squicciarini</i>	\$427.00	<i>Stephani Register</i>	\$240.50	<i>Armento Kirkland</i>	\$215.00
<i>Laurie A. Mattone</i>	\$404.50	<i>Karen Coffey</i>	\$239.00	<i>Laura Schranz</i>	\$213.50
<i>Audrey Freeman</i>	\$396.00	<i>Janine Myers</i>	\$238.00	<i>Donna Fici</i>	\$204.50
<i>Patricia A. Calvelli</i>	\$393.00	<i>Mary Joan T. Kendrot</i>	\$237.50	<i>Nancy M. Buonamassa</i>	\$203.50
<i>Joan.. Swift</i>	\$369.50	<i>Cynthia M. Hill</i>	\$237.00	<i>Jessica M. Castellon</i>	\$195.50
<i>Roberta Dormani</i>	\$352.50	<i>Irene Bello</i>	\$235.50	<i>Laurel R. Cassagne</i>	\$193.50
<i>Marilyn Makinen</i>	\$347.00	<i>Nancy A. Neumann</i>	\$235.50	<i>Lori Macari</i>	\$188.50
<i>Jacqueline Baker</i>	\$343.50	<i>Catherine A. Ennis</i>	\$235.50	<i>Ava M. Rosso</i>	\$122.50
<i>Christa Pellegrino</i>	\$342.00	<i>Dana DiPalma</i>	\$235.50	<i>Lillian Kennedy</i>	\$100.50
<i>Liz Morea</i>	\$320.50	<i>Evelyn Palladino</i>	\$235.00	<i>Sherri Smith</i>	\$93.00
<i>Wendy J. Florio</i>	\$304.50	<i>Beatriz Porres</i>	\$232.50	<i>Racheal Fowler</i>	\$87.50
<i>Jillian J. Cyrus</i>	\$302.50	<i>Barbara E. Russell</i>	\$231.50	<i>Linda Martin</i>	\$81.00
<i>Kimberly Perry</i>	\$300.00	<i>Diane Castelli</i>	\$230.00	<i>Dawn C. Molinaro</i>	\$55.00
<i>Rose C. Simon</i>	\$294.50	<i>Susan M. Curiano</i>	\$230.00	<i>Joanne Hiney</i>	\$48.00
<i>Kathleen Finnegan</i>	\$291.00	<i>Kimberly Romaine</i>	\$229.50	<i>Kate Van de Berghe</i>	\$37.50
<i>Virginia F. Farrell</i>	\$290.00	<i>Patricia L. Smith</i>	\$229.50	<i>Judith O'Melia</i>	\$34.50
<i>Karen Rubino</i>	\$288.50	<i>Emelia Peterson</i>	\$229.50	<i>Nancy A. Ciampa</i>	\$34.00
<i>Noemi Barrero</i>	\$286.50	<i>Francheska A Zenquis</i>	\$229.50	<i>Avette Ware</i>	\$32.50
<i>D. McFarlane</i>	\$285.50	<i>Elaine M. Watson</i>	\$229.00	<i>Tracey J. Lawrence</i>	\$30.00
<i>Mary Alvar</i>	\$281.50	<i>Jeanne Mitarotondo</i>	\$228.00	<i>Virgilia C. Gross</i>	\$28.50
<i>Donna Dubinsky</i>	\$280.50	<i>Nancy J. Johnson</i>	\$227.50	<i>Jacqueline N. Harte</i>	\$22.00
<i>Donna A. Butcher</i>	\$277.50	<i>Wilmar Belizaire</i>	\$227.50	<i>Paula Harran</i>	\$11.00
<i>Betsy Fergo</i>	\$276.00	<i>Connie A. Ellis</i>	\$227.50	<i>Donna Clark-Driscoll</i>	\$613.00
<i>Ruthanne Okon</i>	\$275.00	<i>Alisa A. Burns</i>	\$227.50		

DIVE Into Intensity.

Get this towel for \$5 with a qualifying *MK High Ocean™* purchase.

Details at MaryKayInTouch.com.



\$\$\$ Million Dollar \$\$\$ Unit Club



\$1,000,000.00
DONE!

\$900,000.00

\$800,000.00

\$700,000.00

\$675,576.26
as of 5/27/16



Soak up the sun and protect your skin from sunburn with our beach day must-haves!

MARY KAY INC.

16251 Dallas Parkway
Addison, Texas 75001
Phone: (972) 687-4400

May 31, 2016

NON NEGOTIABLE

Pay Exactly: ten thousand six hundred forty-seven and 86 / 100

\$10,647.86

PAY TO THE
ORDER OF

DONNA CLARK-DRISCOLL
167 Saint Nicholas Ave
Smithtown, NY 11787

NON NEGOTIABLE



Aim for the Stars!

Congratulations 4th Quarter \$Stars!

Contest Ended June 15th, 2016



Shoot for
STAR this
Quarter!!

Consultant Name	Current Wholesale Production	—Wholesale Production Needed for Star—				
		Sapphire \$1,800	Ruby \$2,400	Diamond \$3,000	Emerald \$3,600	Pearl \$4,800
MAUREEN SLADKY	\$6,031.50	*****	*****	*****	STAR	STAR
PATRICIA MARCIA	\$3,006.00	*****	*****	STAR	\$594.00	\$1,794.00
SUEANN ROCCO	\$3,001.00	*****	*****	STAR	\$599.00	\$1,799.00
PATRICIA CALVELLI	\$2,278.50	STAR	\$121.50	\$721.50	\$1,321.50	\$2,521.50
DONNA CLARK-DRISCOLL	\$1,864.00	STAR	\$536.00	\$1,136.00	\$1,736.00	\$2,936.00
JESSICA CASTELLON	\$1,852.25	STAR	\$547.75	\$1,147.75	\$1,747.75	\$2,947.75
JACQUELYN STACHOWICZ	\$1,806.50	STAR	\$593.50	\$1,193.50	\$1,793.50	\$2,993.50
JANINE MYERS	\$1,805.00	STAR	\$595.00	\$1,195.00	\$1,795.00	\$2,995.00
SUSAN SHORT	\$1,800.50	STAR	\$599.50	\$1,199.50	\$1,799.50	\$2,999.50

Are you up for the challenge?

by NSD & Million Dollar Director Tammy Crayk

Imagine your 50% profit being over \$1600 for 1 week!

HOLY COW! There are REAL Women out there doing this with their Mary Kay businesses! I was so inspired by this story that I'm passing it along! This Consultant did 55 faces in just 18 work hours, for a face average of \$51 and an hourly income of \$89, she was a STAR Consultant and kept a great paycheck!!

First, she made a list of 25 people, and then she called them all and said: "I am building a portfolio of before and after pictures of models and my goal is 100 by the end of February. I think you'd look so good in my book that I'd like to feature you, so could you do that?" Then she said, "I'm looking for different face shapes, skin tones and hair color, and of course, I need lots of faces this week, so if you know anyone who could come with you, that would be WONDERFUL! I have 12 places for ladies in each time slot, so if you could just bring one, or even two, that would be so helpful! What do you think? Who could you bring?" No one turned her down to be in her book, and some even brought a friend!

Her sales and faces were:

4 faces Monday - \$250 in sales
9 faces Tuesday - \$203 in sales
7 faces Wednesday - \$177 in sales

12 faces Thursday - \$531 in sales
7 faces Friday - \$867 in sales
20 faces Saturday - \$1074 in sales

Notice how her sales at the end of the week were higher than the first of the week?? I believe that is because her momentum built and her confidence increased. It was thereby reflected in her sales. As she said, "I started thinking of how many times over the past few years I "tried" to do 30 faces in a month or how many times I "tried" to schedule a high number of classes in a week and how many times it did not work out." But you know what? She has not given up, and in Mary Kay the only way a person can fail is to quit. Mary Kay has told us that numerous times. What was the difference this time? Why did people say "yes" when she had tried so many times before???

1. She made a decision that she was going to be successful - no matter what.
2. She didn't let herself even feel the fear. You leave your comfort zone to change someone else's life.
3. She used her family as a reason. She used her financial situation to her advantage. Instead of getting stressed over bills, she decided to "do" something about it.

Working with Accountability!



Total Combined Sales:

Maureen Sladky	\$6,472.00
Patricia Marcia	\$1,548.00
Pat Calvelli	\$1,087.00
Susan Short	\$705.00
Jacqueline Baker	\$538.00
Kimberly Perry	\$481.00
Karen Rubino	\$425.00
Ruthanne Okon	\$96.00
Jeanne Mitarotondo	\$76.00
Elaine Watson	\$73.00

Total Reorder:

Maureen Sladky	\$5,036.00
Pat Calvelli	\$1,087.00
Karen Rubino	\$425.00
Susan Short	\$388.00
Ruthanne Okon	\$96.00
Jeanne Mitarotondo	\$76.00
Kimberly Perry	\$28.00



Total Facial:

Patricia Marcia	\$852.00
Maureen Sladky	\$692.00
Susan Short	\$287.00
Elaine Watson	\$18.00

Total Show Sales:

Maureen Sladky	\$132.00
----------------	----------

Total Website Sales:

Maureen Sladky	\$612.00
Kimberly Perry	\$408.00
Patricia Marcia	\$51.00
Susan Short	\$30.00

Total On The Go Sales:

Patricia Marcia	\$645.00
Jacqueline Baker	\$538.00
Elaine Watson	\$55.00
Kimberly Perry	\$45.00

THANK YOU
FOR BEING
ACCOUNTABLE
WITH
YOUR WEEKLY
ACCOMPLISHMENT
SHEETS!!

Shooting for the Courts!

TOP 10 IN RETAIL SALES

(Based on verified wholesale orders placed to the company as of prior month-end)

	Consultant	YTD Retail	Bonus & PCP	Total
1	Maureen Sladky	\$31,176.00	\$4,000.00	\$35,176.00
2	April Givens	\$24,858.00	\$4,000.00	\$28,858.00
3	Patricia A. Calvelli	\$23,277.00	\$2,154.00	\$25,431.00
4	Patricia A. Marcia	\$20,234.50	\$1,254.00	\$21,488.50
5	Susan Short	\$14,734.00	\$1,323.00	\$16,057.00
6	Lillian Kennedy	\$9,079.50	\$3,072.00	\$12,151.50
7	Lyubov V. Pechenyuk	\$10,305.50	\$1,607.00	\$11,912.50
8	Deirdre K. Moriarty	\$6,768.50	\$4,000.00	\$10,768.50
9	Alisa A. Burns	\$8,583.00	\$1,711.00	\$10,294.00
10	Sherri Smith	\$8,157.00	\$1,855.00	\$10,012.00

TOPS IN TEAM BUILDING

	Recruiter	New Team Mbrs	YTD Comm
1	April Givens	6	\$862.29
2	Maureen Sladky	1	\$242.51
3	Anya A. Pozdniakov	1	\$164.11
4	Alisa A. Burns	1	\$149.76
5	Patricia A. Marcia	1	\$120.04



Queen's Court of Sales!

\$40,000 retail

July 1, 2015— June 30, 2016



*Queen's Court of Sharing!
24 New Team Members*

July 1, 2015— June 30, 2016

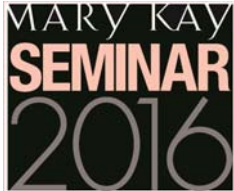


July 2016



Sun Mon Tue Wed Thu Fri Sat

** Please see email for change of Tuesday meeting location**



Register by July 1st!
You don't want to miss
this life-changing event!

1 Seminar 2016
 Registration ends. 2

3 4 Independence Day. All
 Company and branch
 offices closed. Postal
 holiday. 5 6 7 8 9



10 11 12 Master Consultant
 Week 5 13 14 15 Last day to enroll
 online for Fall 2016
 PCP mailing of
 The Look. 16

17 18 19 Master Consultant
 Week 6 20 21 22 23

24 Emerald Seminar
 begins. 25 Holiday 2016 PCP
 online enrollment
 begins for The Look. 26 Master Consultant
 Week 7 27 Diamond Seminar
 begins. 28 Midnight CST cutoff
 for Consultants to
 place phone orders. 29 30

31 Ruby Seminar begins.
 Last day of the month
 to place online orders by 9pm
 & agreements until midnight.



Birthdays	Day	Anniversaries	Years
Jennifer Sedwick	14	Christine M. D'Amico	2
Bridget S. Bryant	2	Cynthia M. Hill	19
Ava M. Rosso	3	Myrna Aguayo	18
Victoria Cimieri	4	Susan M. Curiano	16
Barbara H. Krucher	4	Marie A. Spaeth	15
Charlene M. Degroot	5	Rose Torraca	14
Martha J. Rodriguez	6	Lisa Cacossa	14
Michele P. Zahradka	6	Roberta Dormani	13
Virginia F. Farrell	8	Donna Fici	13
Patricia L. Smith	9	Lisa Wheeler-Cooney	12
Francheska A Zenquis	9	Patricia L. Smith	11
Donna Dubinsky	12	Karen Fanuzzi	10
Phyllis Pelzer	12	Jeanne Mitarotondo	8
Carmen Cloiseau	13	Gina M. Goldberg	7
Mary Ann Gerrity	14	Joyce Flynn	6
Sharon O Halloran	14	Carolyn Reid	5
P. Patterson-William	14	Kathleen M. Maguffin	4
		Kimberly Perry	3
		Robin L. Nicotri	3



Rainbow Riders

DONNA CLARK-DRISCOLL

Executive Sr. Sales Director
167 St. Nicholas Ave
Smithtown, NY 11787

Phone: 631 366-1351
E-mail: pinkcad@optonline.net

To the Remarkable...

HIGHLIGHTS THIS MONTH:

May Results, July, 2016

- ◆ Quarter 4 Star Consultant Quarterly Contest (March 16 - June 15, 2016)
- ◆ Class of 2016 Offspring Challenge (through July 1, 2016)



Words of Wisdom

Surround yourself with people who are achieving success and emulate them. Analyze and seek their counsel. Standards of excellence should affect every area of our lives.

~Mary Kay Ash



Your customers can help change the lives of women and children when they purchase the NEW limited-edition Beauty That Counts® Mary Kay® Creme Lipstick in Hearts Together. Now's a great time to host a Love Your Lips party.