

# Clark's Future CLIMB Area

## 1st & 2nd Lines

### 1st Line Directors



Director Lisa Baker  
Fabulous Baker Girls



Director Cindy Barrow  
Barrow's Believers



Director Kathy Carlin  
Precious Jules



Director Grace Hackett  
Women Of Grace



Director  
Celeste Prusaitis  
Celestial Sensations



Director Dari Rudge  
Ripple Effect  
Unit



Ashley Clark-Petchonka  
Ashley's Awesome  
Allstars



DIQ April Givens

### 2nd Line Director



Latisha Carimbocas

are YOU ready  
TO MOVE UP??



# Rainbow Riders!



APRIL RESULTS & RECOGNITION ♦ JUNE, 2016

**Executive Senior  
Sales Director  
Donna Clark- Driscoll**



Brighten Up! Discover this quarter's new products!



## WHOLESALE COURT:

Maureen Sladky  
\$2,310.00  
Patricia A. Marcia  
\$1,376.50  
Peggy Green-Williams  
\$924.00

## SHARING COURT:

April Givens 2  
Stephani Register 1  
Judith O'Melia 1  
Willette M. Robinson 1  
Donna Clark-Driscoll 1

**Seminar2016**

## a NOTE FROM YOUR DIRECTOR . . .

### 10 Commandments of a Successful Recruiter

by Senior Director Pam Garner Moore

- 1. ALWAYS LEAD BY EXAMPLE!** If she sees you consistently conducting business (whether its 5 or 25 hours a week), she'll do the same. Let her see the Mary Kay "Image" in you!
- 2. ATTEND ALL UNIT MEETINGS!** See that your recruit is there with you. It's the most important place for both of you to be!
- 3. CALL OR WRITE TO HER DAILY FOR THE FIRST 3-4 WEEKS!** Make your calls, emails or notes short but let her know you're there!
- 4. KEEP A FRIENDLY BUSINESS RELATIONSHIP!** Until your new recruit is firmly established, you will be more helpful as her teacher rather than her close friend!
- 5. ALWAYS TALK ABOUT PROFIT LEVEL!** Unless your new recruit has started with a profit level order, you must encourage her to reach it ASAP. Teach her to follow the 60/40 plan.
- 6. ALWAYS LET HER LEARN WHILE YOU EARN!** Spending hours on the phone or at your kitchen table means neither of you is earning. Take her to your shows and classes. Spend time with her at the meetings. You'll both benefit more!
- 7. KEEP A 100% POSITIVE ATTITUDE!** Don't dump on her and don't allow her to dump on you. Our job is to build confidence - refuse to voice or listen to negativity!
- 8. CALL YOUR DIRECTOR!** If you feel unable to answer a question or handle a problem of any kind, please call your Director ASAP. Be sure to share your crows and ideas with her too!
- 9. HELP HER SPONSOR HER FIRST RECRUIT!** She will love you for it and it will make her a solid Consultant!
- 10. JUST AS YOU WOULD NEVER TAKE CREDIT FOR HER SUCCESSES, NEVER TAKE RESPONSIBILITY FOR HER FAILURES!** You can love her and teach her, but SHE MUST DO IT FOR HERSELF!

You have recruiting success in your future! Let me help you!

*Donna*



# Spotlight on Team Builders!

Standings are updated as of April 30th — this will not reflect May orders or new team members.

## DIQS

Recruiter :A. Givens  
Eva Asamoah  
Bridget S. Bryant  
Starr Clemens  
Tracey Creely  
Racheal Fowler  
Peggy Green-Williams  
Norrissia Hightower  
Armento Kirkland  
Donna Leysath-Soledo  
Jannah S. Norman  
Patricia Patterson-W  
Stephani Register  
Toinette R. Roberts  
Willette M. Robinson  
Chrystal K. Ross  
Trina Ward  
Henrietta L. Baldwin  
Jessica M. Glover  
Latoya Mcneese  
Wanomi Wilson

## Future Directors

Recruiter :Marguerite R. Ganci  
Myrna Aguayo  
Christine M. D'Amico  
Maryann Koskoff  
Sharon O Halloran  
Heather Pesce  
Emelia Peterson  
Susan A. Salvato  
Donna Schecker  
\* Sarah Giammarese  
\* Christine G. Kenahan  
# Deborah A. Feinstein  
# Jessica L. Simmons

Recruiter :Virgilia C. Gross  
Janice K. Buckley  
Rosemary Garofalo  
Barbaraann Grape  
Joann Manchise  
Kimberly Perry  
Robin E. Tysowski  
Catherine E. Verga  
Avette Ware  
\* Cynthia M. Hill  
\* Brandi James  
\* Robin L. Nicotri  
\* Kimberly Romaine  
# Kathleen Massimo  
# Alisa Robinson

## Team Leaders

Recruiter :Patricia A. Calvelli  
Victoria Callahan  
Nancy A. Ciampa  
Lilith Jarvis  
Karin Losh  
Nancy A. Neumann  
Christa Pellegrino  
\* Joyce B Reyes  
\* Tracy Hollywood  
\* Tracey J. Lawrence  
\* Bridget Stavola

Recruiter :Catherine A. Ennis  
Martha A. Cody  
Mary K. Fogarty  
Joanne Hiney  
Anna R. Ramos  
Nancye A. Wright  
# Francine R. O'Brien  
# Joanne C. Saile  
# Donald Spillman

Recruiter :Susan Short  
Linda Hutter  
Ruthanne Okon  
Nalinie D. Pooran  
Beatriz Porres  
Angela Romero  
\* Karen Coffey  
# Eliza Aldrich  
# Cathy Ann Lombardo  
# Megan L. Thompson  
# Kari Winston

Recruiter :Candace M. Shurman  
Tricia A. Belger  
Alisa A. Burns  
Karen Keiser  
Kate Van de Berghe  
Hilda Vera  
# Jennifer Canino  
# Kathy A. Smith  
# E. Tolson-Harris

*Inactive Member  
(N1,N2,N3,I1,I2,I3)  
#Terminated Member  
To become ACTIVE you must  
place a \$225 wholesale order.*

## Star Team Builders

Recruiter :Mary K. Fogarty  
Lyubov V. Pechenyuk  
Karen Rubino  
Michele P. Zahradka

Recruiter :Marie J. Jean-Blain  
Isena Joseph  
Marie F. Plaisir  
Maelinda Sorel  
\* D. McFarlane  
\* Cassandre F. Sanon  
# B. Beaujuin  
# Carmen Cloiseau  
# Lucie Etienne  
# Chantal Jean  
# Eddy Jean  
# Maryse Jean  
# M. Jn Baptiste  
# Monica Nunez  
# Angelina Pagliarulo  
# Nicole P. Shaw  
# Ramonia Vildorin  
# Falone Volcy

Recruiter :Laurie A. Mattone  
Ann Marie J. Harper  
Kathleen M. Maguffin  
Susan Short  
\* Stefanie Sterenfeld

Recruiter :Nancy A. Neumann  
Kristen G. Machicote  
Judith O'Melia  
Sherri Smith

Recruiter :Maureen Sladky  
Nancy M. Buonamassa  
Deirdre K. Moriarty  
Bernadette M. Rodin  
Mary Scholl  
# Annette Bernard  
# Emily Madan  
# Christina M. Paolino

Recruiter :Avette Ware  
Jacqueline N. Harte  
Mikkalisa Lefkowitz  
Aretha Nelson  
\* Toya L. Coleman  
\* Phyllis Pelzer  
\* Melissa S. Toombs  
\* Albertina Williams  
# C. Atkinson-Blain  
# Michele Y. McArthur  
# Eyleen G. Torres

# Spotlight on Team Builders!

Standings are updated as of April 30th — this will not reflect May orders or new team members.

## Senior Consultants

Recruiter :Noemi Barrero Raven Y. Collier Jillian J. Cyrus * Melvina F. Jordan # Gwendolyn Austin # Valeria Cosme	Recruiter :Amy Indovino Haleigh Danza	Recruiter :Anya A. Pozdniakov Viktoriya Andriychuk
Recruiter :Patricia E. Bracken- Jessica M. Castellon	Recruiter :Lilith Jarvis Kristy Pipes	Recruiter :Stephani Register Jannah S. Norman
Recruiter :Alisa A. Burns Lori Macari Krista Sacino	Recruiter :Nancy J. Johnson Lisa Lopardo	Recruiter :Darian Richard-Coste Allison Capone Katie Doherty * Barbara A. Christie * Johanna Pellati * Donna Woyevodsky # Karen Fanuzzi # Barbara H. Krucher
Recruiter :Virginia F. Farrell A. Olsen-Duval Dari Rudge * Evelyn Palladino	Recruiter :Lillian Kennedy Amy Indovino Elaine M. Watson * Theresa C. Grisafi	Recruiter :Barbara E. Russell Graceann Vavalle
Recruiter :Betsy Fergo Norma A. Frampton Laura Schranz # Christina M. Vilbig	Recruiter :Patricia A. Marcia Bonnie Parker * Patricia mcCumiskey # Sha'Keena I. Bond # Patricia L. Burgan # Victoria Cimieri # Emma C. Evans # Dana K. Farber # Jaime Harvey # Sheri L. Johnson # Martha J. Rodriguez	Recruiter :Laura Schranz Ruth Conte Joan.. Swift * Karen Stephan
Recruiter :Audrey Freeman Melissa S. Freeman * Lauren A. Freeman # Patricia O'Brien # Beverly A. Vignola	Recruiter :Linda Martin Joanmarie DeMaria Jennifer Menite * Andrea Ohlsson * Marian C. Poletti	Recruiter :Deirdre Schutt Ginger Fisher
Recruiter :Ann Marie J. Harper Noemi Barrero	Recruiter :Dawn C. Molinaro Jennifer Sedwick	Recruiter :Graceann Vavalle Lisa Squicciarini
Recruiter :Paula Harran Grace E. Hackett Susan Reeves * Deborah A. Sidney	Recruiter :Niki Murray Susan M. Kearns Joan L. Lewis	Recruiter :Catherine E. Verga Theresa J. Casal * Susan Gleason
Recruiter :Cynthia M. Hill Cindy M. Barrow * Kimberly M. Bangel * MaryAnn Bechhofer # Donna M. Ardizzzone # Denise Franzone # Linda A. McMillan	Recruiter :Janine Myers Wendy O. Wollheim * Donna A. Butcher	Recruiter :Michele P. Zahradka Linda L. Paquette Hyunkyung Yang # Michele Swerdlow
Recruiter :Joanne Hiney Theresa Dellecave	Recruiter :Judith O'Melia Mary Forbes	
	Recruiter :Lyubov V. Pechenyuk Mary Joan T. Kendrot * Patricia Curley * Anna N. Denys * Anya A. Pozdniakov	



are you  
ready to  
MOVE UP??

*\* Inactive Member (N1,N2,N3,I1,I2,I3) #Terminated Member  
To become ACTIVE you must place a \$225 wholesale order.*



# Here We Grow Again!

## WELCOME NEW BUSINESS OWNERS!

(These new unit members signed Consultant agreements April 1-30.)

### New Consultant

Henrietta L. Baldwin  
Tracey Creely  
Mary Forbes  
Peggy Green-Williams  
Julie Kozlowski  
Jannah S. Norman

### From

EWING, NJ  
CHANDLER, AZ  
EAST NORTHPORT, NY  
TRENTON, NJ  
GROTON, CT  
EWING, NJ

### Sponsored by

W. Robinson  
A. Givens  
J. O'Melia  
A. Givens  
D. Clark-Driscoll  
S. Register

***"Permit no one to dissuade you from pursuing the goals you set for yourselves. Do not fear to pioneer. To venture down new paths of endeavor." ~Ralph J. Bunche***

## Thank You from Mary Kay



### "Love Check" Commissions for Personal Team Building

#### 13% Recruiter Commission Level

April Givens	\$627.71
Donna Clark-Driscoll	\$503.62

#### 9% Recruiter Commission Level

Virgilia C. Gross	\$114.89
Catherine A. Ennis	\$104.90
Candace M. Shurman	\$95.45
Susan Short	\$63.07
Patricia A. Calvelli	\$48.87
Marguerite R. Ganci	\$42.26

#### 4% Recruiter Commission Level

Paula Harran	\$55.72
Mary K. Fogarty	\$35.58
Laurie A. Mattone	\$32.76
Laura Schranz	\$19.26
Nancy A. Neumann	\$18.76
Avette Ware	\$17.88
Noemi Barrero	\$16.26
P. Bracken-Ostuni	\$15.66
Maureen Sladky	\$15.42
Alisa A. Burns	\$14.20
Virginia F. Farrell	\$12.20
Amy Indovino	\$11.80
Michele P. Zahradka	\$11.11
Lillian Kennedy	\$10.54
Joanne Hiney	\$10.52

## Team Building TIP OF THE MONTH!

### Mary Kay's 4 Point Plan:

1. Before every skin care class and collection preview, ask the hostess, "Who is coming today who might be interested in doing what I do?"
2. Present your heartfelt, enthusiastic I-story at every skin care class and collection preview. Share why you began your Mary Kay business and what it means to you.
3. Select at least one person at every skin care class and collection preview and offer her the Mary Kay opportunity. You may want to plant seeds by sending guests home with the Imagine the Possibilities DVD and survey, then meeting with them to tell them more about the Mary Kay opportunity.
4. Offer the hostess a special gift for any person she suggests who becomes an Independent Beauty Consultant.

# \$\$\$ Million\* Dollar \$\$\$ Unit Club



\$1,000,000.00  
DONE!

\$900,000.00

\$800,000.00

\$700,000.00

\$675,576.26  
as of 5/27/16

**CHIC  
CLEVER  
FIERCE  
POISED**

MARY KAY

So many lip shades to inspire your inner beauty. Mary Kay® Creme Lipstick features a long-wearing, stay-true formula that glides on easily with a lightweight, creamy texture for rich color impact that lasts.

**MARY KAY INC.**

16251 Dallas Parkway  
Addison, Texas 75001  
Phone: (972) 687-4400

April 30, 2016

**NON NEGOTIABLE**

Pay Exactly: nine thousand four hundred forty-eight and 59 / 100

**\$9,448.59**

**P**AY TO THE  
ORDER OF

DONNA CLARK-DRISCOLL  
167 Saint Nicholas Ave  
Smithtown, NY 11787

NON NEGOTIABLE

# We Invested in Product Last Month!

Maureen Sladky	\$2,310.00	Laura A. Putnam	\$264.50	Alisa A. Burns	\$212.50
Patricia A. Marcia	\$1,376.50	Theresa Dellecave	\$263.00	Avette Ware	\$210.50
Peggy Green-Williams	\$924.00	Laurie A. Mattone	\$250.00	Emelia Peterson	\$206.50
Patricia A. Calvelli	\$888.00	Lisa A. Bloom	\$249.00	Barbara E. Russell	\$203.00
April Givens	\$872.50	Joan.. Swift	\$248.00	Amy Indovino	\$202.00
Linda Hutter	\$693.25	Kristen G. Machicote	\$238.00	Jacqueline Baker	\$186.50
Janine Myers	\$664.00	Laurel R. Cassagne	\$238.00	Catherine A. Ennis	\$139.00
Willette M. Robinson	\$617.00	Lori Macari	\$236.00	Mary M. Leonardi	\$134.00
Tracey Creely	\$601.50	Hyunkyung Yang	\$233.75	Graceann Vavalle	\$128.50
D. Leysath-Soledolu	\$601.00	Ruth Conte	\$233.50	Janice K. Buckley	\$126.50
Joanne Hiney	\$565.50	Lisa Squicciarini	\$233.00	Krista Sacino	\$119.00
Marguerite R. Ganci	\$525.00	Karin Losh	\$233.00	Jacqueline N. Harte	\$115.00
Joann Manchise	\$508.50	E. Schiefer-Watson	\$232.50	Aretha Nelson	\$105.50
Virginia F. Farrell	\$468.00	Donna A. Helm	\$232.50	Nancy J. Johnson	\$92.50
Marie A. Spaeth	\$467.00	Laura Schranz	\$232.00	Donna Fici	\$92.00
P. Patterson-William	\$455.50	Audrey Freeman	\$232.00	Candace M. Shurman	\$88.00
Kimberly Perry	\$431.00	Sherri Smith	\$231.00	Christa Pellegrino	\$83.00
Kathleen M. Maguffin	\$414.50	Susan M. Kearns	\$231.00	Dawn C. Molinaro	\$74.50
Susan Short	\$404.50	Toinette R. Roberts	\$230.50	Jillian J. Cyrus	\$65.00
Jessica M. Castellon	\$391.50	Jennifer Menite	\$230.00	Elaine M. Watson	\$61.50
Mary Scholl	\$385.50	Heather Pesce	\$229.50	Lisa Cacossa	\$49.50
Deirdre Schutt	\$377.50	Virgilia C. Gross	\$229.00	Anya A. Pozdniakov	\$46.00
Nancye A. Wright	\$372.00	Bonnie Parker	\$229.00	Linda L. Paquette	\$44.00
Starr Clemens	\$370.00	Maelinda Sorel	\$228.75	Viktoriya Andriyчук	\$42.50
Lillian Kennedy	\$366.50	Norma A. Frampton	\$228.50	Racheal Fowler	\$35.00
Tricia A. Belger	\$355.00	Anna R. Ramos	\$228.00	Sharon O Halloran	\$33.50
Karen Rubino	\$352.00	Patty A. Kunzinger	\$228.00	Dana DiPalma	\$33.00
Raven Y. Collier	\$341.50	Eva Asamoah	\$227.50	Norrissia Hightower	\$31.50
Lauri-Ann McNeill	\$332.50	Kristy Pipes	\$227.00	Lisa Wheeler-Cooney	\$30.00
Linda Martin	\$315.00	Nancy A. Ciampa	\$227.00	Ava M. Rosso	\$26.50
Haleigh Danza	\$295.00	Jessica M. Torres	\$227.00	Catherine J. Carter	\$20.00
Stephani Register	\$285.00	Janneh S. Norman	\$226.50	Noemi Barrero	\$17.50
Helen B. Ermer	\$274.50	Mary Forbes	\$226.00	Ruthanne Okon	\$7.50
Lyubov V. Pechenyuk	\$270.50	Trina Ward	\$225.00	Donna Clark-Driscoll	\$607.50
Hilda Vera	\$268.00	Chrystal K. Ross	\$225.00		
Michele P. Zahradka	\$267.00	Kate Van de Berghe	\$225.00		

## MARY KAY SEMINAR 2016

Register today!

GIDDY-UP TO GILLEY'S

We're taking the **Red Roundup Prize Party** on the road to world-renowned Gilley's. Pick up your prize(s) and get a Bling Button!

Here's how you can qualify:

- ♦ **Race for Red:** Summer of Reds consistency achievers. (Achieve promotion all three months.)
- ♦ **All-Star:** Star Consultant Consistency achievers.
- ♦ **Class of 2016 Independent Sales Directors** who debut Feb. 1 to July 1, 2016, and their **Senior Sales Directors**.

Everything you need to know about Seminar 2016 is at your fingertips at [marykayintouch.com](http://marykayintouch.com).



# Working with Accountability!



**Total Reorder:**

Pat Calvelli	\$1,001.00
Maureen Sladky	\$496.00
Susan Short	\$346.00
Karen Rubin	\$279.00
Candace Shurman	\$266.00
April Givens	\$192.00
Ruthanne Okon	\$136.00
Jeanne Mitarotondo	\$44.00
Patricia Marcia	\$32.00



**Total On The Go Sales:**

Patricia Marcia	\$517.00
Susan Short	\$271.00
Maureen Sladky	\$120.00
Kimberly Perry	\$98.00
Jeanne Mitarotondo	\$63.00
Alisa Burns	\$24.00

**Total Class:**

April Givens	\$815.00
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**Total Facial:**

Patricia Marcia	\$1,546.00
April Givens	\$305.00
Pat Calvelli	\$234.00
Susan Short	\$182.00
Candace Shurman	\$115.00
Maureen Sladky	\$110.00
Karen Rubino	\$59.00

**Total Combined Sales:**

Patricia Marcia	\$2,095.00
April Givens	\$1,312.00
Pat Calvelli	\$1,235.00
Susan Short	\$799.00
Maureen Sladky	\$726.00
Candace Shurman	\$444.00
Karen Rubino	\$338.00
Kimberly Perry	\$295.00
Jeanne Mitarotondo	\$192.00
Ruthanne Okon	\$136.00
Alisa Burns	\$97.00



**Total Show Sales:**

Alisa Burns	\$73.00
Kimberly Perry	\$50.00

**Total Website Sales:**

Kimberly Perry	\$147.00
Jeanne Mitarotondo	\$85.00
Candace Shurman	\$63.00

THANK YOU FOR BEING ACCOUNTABLE WITH  
YOUR WEEKLY ACCOMPLISHMENT SHEETS!!

## Shooting for the Courts!

### TOP 10 IN RETAIL SALES

(Based on verified wholesale orders placed to the company as of prior month-end)

Consultant	YTD Retail	Bonus & PCP	Total
1 Maureen Sladky	\$25,975.00	\$4,000.00	\$29,975.00
2 April Givens	\$21,569.00	\$4,000.00	\$25,569.00
3 Patricia A. Calvelli	\$22,491.00	\$2,043.00	\$24,534.00
4 Patricia A. Marcia	\$18,090.50	\$1,254.00	\$19,344.50
5 Susan Short	\$11,872.00	\$1,323.00	\$13,195.00
6 Lillian Kennedy	\$8,878.50	\$3,072.00	\$11,950.50
7 Lyubov V. Pechenyuk	\$10,305.50	\$1,607.00	\$11,912.50
8 Deirdre K. Moriarty	\$6,768.50	\$4,000.00	\$10,768.50
9 Alisa A. Burns	\$8,128.00	\$1,711.00	\$9,839.00
10 Sherri Smith	\$7,971.00	\$1,855.00	\$9,826.00

### TOPS IN TEAM BUILDING

Recruiter	New Team Mbrs	YTD Comm
1 April Givens	6	\$850.92
2 Maureen Sladky	1	\$242.51
3 Anya A. Pozdniakov	1	\$164.11
4 Alisa A. Burns	1	\$149.76
5 Lyubov V. Pechenyuk	1	\$89.57



Queen's Court of Sales!

**\$40,000 retail**

July 1, 2015— June 30, 2016



Queen's Court of Sharing!  
24 New Team Members

July 1, 2015— June 30, 2016







# Aim for the Stars!

## On-Target \$tar Consultants!

March 16 - June 15, 2016



**Shoot for  
STAR  
this  
Quarter!!**

**YOU Can  
Do It!!**



**Stars Drive  
Cars!!**

**Which Car  
is in Your  
Future?!**



Consultant Name	—Wholesale Production Needed for Star—					
	Current Wholesale Production	Sapphire \$1,800	Ruby \$2,400	Diamond \$3,000	Emerald \$3,600	Pearl \$4,800
MAUREEN SLADKY	\$5,844.50	*****	*****	*****	STAR	STAR
SUEANN ROCCO	\$3,001.00	*****	*****	STAR	\$599.00	\$1,799.00
PATRICIA MARCIA	\$2,693.00	*****	STAR	\$307.00	\$907.00	\$2,107.00
JESSICA CASTELLON	\$1,815.25	STAR	\$584.75	\$1,184.75	\$1,784.75	\$2,984.75
TERRI ROBINSON	\$1,801.00	STAR	\$599.00	\$1,199.00	\$1,799.00	\$2,999.00
TRINA WARD	\$1,729.00	\$71.00	\$671.00	\$1,271.00	\$1,871.00	\$3,071.00
PATRICIA CALVELLI	\$1,692.00	\$108.00	\$708.00	\$1,308.00	\$1,908.00	\$3,108.00
APRIL GIVENS	\$1,652.50	\$147.50	\$747.50	\$1,347.50	\$1,947.50	\$3,147.50
DONNA CLARK-DRISCOLL	\$1,535.50	\$264.50	\$864.50	\$1,464.50	\$2,064.50	\$3,264.50
STEPHANI REGISTER	\$1,521.50	\$278.50	\$878.50	\$1,478.50	\$2,078.50	\$3,278.50
DEIRDRE SCHUTT	\$1,314.50	\$485.50	\$1,085.50	\$1,685.50	\$2,285.50	\$3,485.50
MARGUERITE GANCI	\$1,024.00	\$776.00	\$1,376.00	\$1,976.00	\$2,576.00	\$3,776.00
LISA SQUICCIARINI	\$931.00	\$869.00	\$1,469.00	\$2,069.00	\$2,669.00	\$3,869.00
PEGGY GREEN-WILLIAMS	\$924.00	\$876.00	\$1,476.00	\$2,076.00	\$2,676.00	\$3,876.00
MICHELE ZAHRADKA	\$767.50	\$1,032.50	\$1,632.50	\$2,232.50	\$2,832.50	\$4,032.50
VIRGINIA FARRELL	\$696.50	\$1,103.50	\$1,703.50	\$2,303.50	\$2,903.50	\$4,103.50
LINDA HUTTER	\$693.25	\$1,106.75	\$1,706.75	\$2,306.75	\$2,906.75	\$4,106.75
PATRICIA PATTERSON-WILLIAMS	\$688.00	\$1,112.00	\$1,712.00	\$2,312.00	\$2,912.00	\$4,112.00
SHERRI SMITH	\$680.75	\$1,119.25	\$1,719.25	\$2,319.25	\$2,919.25	\$4,119.25
KIMBERLY PERRY	\$676.00	\$1,124.00	\$1,724.00	\$2,324.00	\$2,924.00	\$4,124.00
NORRISSIA HIGHTOWER	\$664.00	\$1,136.00	\$1,736.00	\$2,336.00	\$2,936.00	\$4,136.00
JANINE MYERS	\$664.00	\$1,136.00	\$1,736.00	\$2,336.00	\$2,936.00	\$4,136.00
LURIE MATTONE	\$652.00	\$1,148.00	\$1,748.00	\$2,348.00	\$2,948.00	\$4,148.00
KARENO RUBINO	\$640.50	\$1,159.50	\$1,759.50	\$2,359.50	\$2,959.50	\$4,159.50
AUDREY FREEMAN	\$628.00	\$1,172.00	\$1,772.00	\$2,372.00	\$2,972.00	\$4,172.00
WILLETTE ROBINSON	\$617.00	\$1,183.00	\$1,783.00	\$2,383.00	\$2,983.00	\$4,183.00
JOANNE HINEY	\$613.50	\$1,186.50	\$1,786.50	\$2,386.50	\$2,986.50	\$4,186.50
TRACEY CREELY	\$601.50	\$1,198.50	\$1,798.50	\$2,398.50	\$2,998.50	\$4,198.50
STARR CLEMENS	\$601.50	\$1,198.50	\$1,798.50	\$2,398.50	\$2,998.50	\$4,198.50
DONNA LEYSATH-SOLEDOLU	\$601.00	\$1,199.00	\$1,799.00	\$2,399.00	\$2,999.00	\$4,199.00
ROBIN TYSOWSKI	\$560.00	\$1,240.00	\$1,840.00	\$2,440.00	\$3,040.00	\$4,240.00
JOAN SWIFT	\$534.00	\$1,266.00	\$1,866.00	\$2,466.00	\$3,066.00	\$4,266.00
ALISA BURNS	\$524.00	\$1,276.00	\$1,876.00	\$2,476.00	\$3,076.00	\$4,276.00
JOANN MANCHISE	\$508.50	\$1,291.50	\$1,891.50	\$2,491.50	\$3,091.50	\$4,291.50
LAURA SCHRANZ	\$494.50	\$1,305.50	\$1,905.50	\$2,505.50	\$3,105.50	\$4,305.50
JACQUELINE BAKER	\$483.00	\$1,317.00	\$1,917.00	\$2,517.00	\$3,117.00	\$4,317.00
LILLIAN KENNEDY	\$467.00	\$1,333.00	\$1,933.00	\$2,533.00	\$3,133.00	\$4,333.00
MARIE SPAETH	\$467.00	\$1,333.00	\$1,933.00	\$2,533.00	\$3,133.00	\$4,333.00
JEANNE MITAROTONDO	\$454.00	\$1,346.00	\$1,946.00	\$2,546.00	\$3,146.00	\$4,346.00
CATHERINE VERGA	\$443.50	\$1,356.50	\$1,956.50	\$2,556.50	\$3,156.50	\$4,356.50
BARBARA RUSSELL	\$434.50	\$1,365.50	\$1,965.50	\$2,565.50	\$3,165.50	\$4,365.50
CHRISTINA PAOLINO	\$431.00	\$1,369.00	\$1,969.00	\$2,569.00	\$3,169.00	\$4,369.00
KATHLEEN MAGUFFIN	\$414.50	\$1,385.50	\$1,985.50	\$2,585.50	\$3,185.50	\$4,385.50
CHRISTA PELLEGRINO	\$410.00	\$1,390.00	\$1,990.00	\$2,590.00	\$3,190.00	\$4,390.00
SUSAN SHORT	\$404.50	\$1,395.50	\$1,995.50	\$2,595.50	\$3,195.50	\$4,395.50

# *Master Consultant Program*

<b>Monday Upsky 7-9 pm</b>	<b>Tuesday Upsky 10:30 am -12 7-9 pm</b>	<b>Wednesday Party Peeps 7-9 pm</b>	<b>Wednesday Holiday Inn Express 7-9 pm</b>	<b>Wednesday Director Kathy Carlin 7-9 pm</b>
June 6th	June 7th	June 8th	June 8th	June 8th
June 13th	June 14th	June 15th	June 15th	June 15th
June 20th	June 21st	June 22nd	June 22nd	June 22nd
June 27	June 28th	June 29th	June 29th	June 29th
July 11th	July 12th	July 13th	July 13th	July 13th
July 18th	July 19th	July 20th	July 20th	July 20th
July 25th	July 26th	July 27th	July 27th	July 27th
August 8th	August 9th	August 10th	August 10th	August 10th

Graduation August 16th at The Upsky  
For ALL participants

## *How to Team Build*

Heather is consistently a top team-builder. Here are her top five team-building tips for you.

1. **Be Prepared.** Have team-building packets at your party, event or makeover. Carry them in your car! Make sure they look professional.
2. **Seek All Personalities.** Not just those like your own! Use the Team-Building Layering Chart (available on Mary Kay InTouch®) to track your progress. Most people build teams with three or four layers, and different personalities will be influenced by different layers.
3. **Preprofile.** It works wonders! I send a quick Mary Kay® video with my pre-profiling questions.
4. **Build Your Dream Team.** Make a list of qualities you want in your future team members. Now, go find them!
5. **Be Yourself! Attract, don't attack!** Let your genuine love for Mary Kay shine through in ALL you do.



# June 2016



Sun Mon Tue Wed Thu Fri Sat

If you can dream it, you can achieve it! Register by July 1 for Seminar 2016!

1 2 3 4

5 6 7 8 9 10 11

Master Consultant Week 1 – See schedule

12 13 14 15 16 17 18

Fall 2016 PCP online enrollment for *The Look* begins.

Star Consultant Deadline!!

Master Consultant Week 2 – See schedule

19 20 21 22 23 24 25

Father's Day.

Summer Begins!

Master Consultant Week 3 – See schedule

26 27 28 29 30

Midnight CST cutoff for Consultants to place phone orders.

Last working day of the month. Submit online orders until 9 pm CST. Online Agreements accepted until midnight.

Master Consultant Week 4 – See schedule

Birthdays	Day		
Emily Madan	1	Jeannine Graziano	15
Stephani Register	2	Donna A. Helm	16
Stefanie Sterenfeld	4	Christine G. Kenahan	17
Karen Rubino	5	Victoria Callahan	19
Cassandre F. Sanon	6	Raven Y. Collier	22
Myrna Aguayo	7	Annette Bernard	23
Nicole Hinnerschietz	8	Marie J. Jean-Blain	23
Marian C. Poletti	8	Rose C. Simon	27
Peggy Green-Williams	9	Jessica M. Torres	27
Lucie Etienne	11	Susan M. Kearns	28
Patty A. Kunzinger	12	Laura A. Putnam	30
Christina M. Vilbig	12		

Anniversaries	Years		
Susan Gleason	6		
Donna Clark-Driscoll	32	Lynn A. Boccio	5
Barbara E. Russell	17	Jennifer A. Cerrito	4
Suzanne James	14	D. McFarlane	4
Patty A. Kunzinger	13	Sarah Giammarese	3
Rosemary Barry	13	Jennifer Canino	2
Kathy M. Mancini	12	Lindsey J. Ruff	2
Veronica Weigert	12	Lucie Etienne	2
Barbara H. Krucher	9	Martha J. Rodriguez	1
Ruthanne Okon	8	Laurel R. Cassagne	1
Linda L. Paquette	8	Sha'Keena I. Bond	1
Ruth Conte	6	Lori Macari	1
Jennifer Menite	6	Sherry Corbett	1





# Rainbow Riders

**DONNA CLARK-DRISCOLL**

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## To the Amazing...

### HIGHLIGHTS THIS MONTH:

#### April Results, June, 2016

- ◆ Quarter 4 Star Consultant Quarterly Contest (March 16 - June 15, 2016)
- ◆ Class of 2016 Offspring Challenge (through July 1, 2016)



## Words of Wisdom

There are two types of thinking -- positive and negative. The positive thinker is an optimistic, faith-motivated person who habitually projects positive pictures and attitudes every single day, sending positive, creative thoughts into your world. These strong thought vibrations condition the surrounding world positively and as a result, a flow of positive outcomes is activated and positive achievements are manifested.

~Mary Kay Ash



## You're the best Dad!

Help Dad look and feel his best with the Mary Kay fragrances for men plus skin care that targets the signs of aging.



The MKMen Skin Care System is formulated to meet a man's special skin care needs. The face bar and moisturizer combat the signs of aging, leaving a guy's face looking and feeling great. Smoothed. Soothed. Protected. Clean Face Solutions for Every Man.

Have Dad smelling great with the men's fragrance collection. Choose from MK Tribute®, High Intensity™ Sport, High Intensity™, Domain®, True Original® or Cityscape™. Find the perfect scent for every man.

