

Future Clark's Future CLIMB Area

1st & 2nd Lines

1st Line Directors



Director Lisa Baker
Fabulous Baker Girls



Director Cindy Barrow
Barrow's Believers



Director Patricia Calvelli
Pat's Soaring Eagles



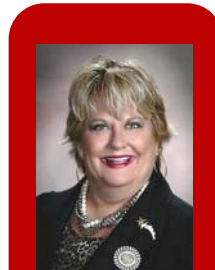
Director Kathy Carlin
Precious Jules



Director Grace Hackett
Women Of Grace



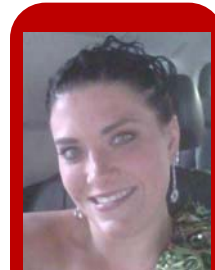
Director
Marie Jean Blain
Immaculate Gems



Director
Celeste Prusaitis
Celestial Sensations



Director Dari Rudge
Ripple Effect
Unit



Ashley Clark-Petchonka
Ashley's Awesome
Allstars

2nd Line Director



Latisha Carimbocas

are YOU ready
TO MOVE UP??



Rainbow Riders!



JULY RESULTS & RECOGNITION ♦ AUGUST, 2015

**Executive Senior
Sales Director
Donna Clark- Driscoll**



LOOK WHO'S COMING DOWN THE RUNWAY!

Mary Kay® is the Official Beauty Sponsor of Project Runway® Season 14 on Lifetime®.



WHOLESALE COURT:

Krista Sacino

\$1,803.50

Kathy A. Smith

\$1,803.00

Maureen Sladky

\$505.50

SHARING COURT:

Susan Short 2

Candace M. Shurman 1

Albertina Williams 1

Patricia A. Marcia 1

Alisa A. Burns 1

a NOTE FROM YOUR DIRECTOR . . .

PASSION! A must-have for your business!

By Lloyd Campbell, Pastor & Motivator

If you could choose one thing ... and only one ... to move you and your business forward, what would you choose? I'm sure there are as many answers to that question as there are individuals and a case could be made for each one. If I were going to choose that one thing, it would be passion. Passion is what moves us forward when our way is blocked by innumerable obstacles. Passion is what helps us persevere through times that would make "normal" people give up. Passion is what gives us that extra "umph" to take us over the hump and help us to the top. You need passion.

*Hope arouses, as nothing else can arouse, a passion for the possible.
- William Sloan Coffin*

Your business and the people you lead, need your passion. Your passion shows up in the quality of your work, in the way you approach your tasks, and in your interactions with people. Your passion is the one thing that adds value to your business. It works like this: Passion encourages you to do more than is expected. Because you love what you do you don't always view it as work, you work harder longer. This extra bit adds value to your business. By always doing more than people expect, you'll always be worth more than you are compensated ... which means you will always be an asset-and a leader-to your team.

The opposite is just as true. Without passion you do less than is expected, you do it grudgingly and half-heartedly. You may do "your job" but you won't do anything else. When you are this kind of a unit member, you won't enjoy it for long and eventually will give up.

Passion is the fuel of personal and professional success. But how do you get it? How do you maintain it? Here are a few suggestions ...

- ◆ **Stay Focused on the Future.** Nothing will drain your passion like backward focused people and situations. When you encounter a person or a circumstance that gets your eyes off the future, then make a conscious effort to move your mind back to where it belongs: on the goal! Leaders live in the present, but focus on the future!
- ◆ **Make Courageous Changes.** Passion burns bright when you are reshaping the present so that you can build a new future. Let your passion give you the courage to make changes. By refusing to change, you are cooling your passion, and hindering your effectiveness.
- ◆ **Re-envision Your Vision.** Vision directs your attention to what is important, it stirs your spirit and ignites your creativity. When your passion wanes, it could be because you've stopped dreaming the dream and begun managing the minutia! Get out of that rut and start to dream again!

Every great dream begins with a dreamer. Always remember, you have within you the strength, the patience, and the passion to reach for the stars to change the world. - Harriet Tubman

Passion is indispensable for a leader and for your business. It is critical that you maintain your enthusiasm and not succumb to the inevitable drag downward that steals your joy and quenches the fire within. These three things will help, but in the end, you are the only one who can keep your inner fires burning.

2015-2016 is the Year of Passion! I have a passion—do you?

Donna

Spotlight on Team Builders!

Standings are updated as of July 31st — this will not reflect August orders or new team members.

Future Directors

Recruiter :Virgilia C. Gross

Janice K. Buckley
Cynthia M. Hill
Joann Manchise
Robin L. Nicotri
Kimberly Perry
Alisa Robinson
Kimberly Romaine
Robin E. Tysowski
Catherine E. Verga
Avette Ware
* Rosemary Garofalo
* Barbaraann Grape
* Brandi James

Team Leaders

Recruiter :Marguerite R. Ganci

Maryann Koskoff
Emelia Peterson
Susan A. Salvato
Donna Schecker
Jessica L. Simmons
* Myrna Aguayo
* Christine M. D'Amico
* Sarah Giammarese
* Sharon O Halloran
* Heather Pesce
Janice P. Caston
Christine G. Kenahan

Recruiter :Avette Ware

C. Atkinson-Blain
Jacqueline N. Harte
Mikkalisa Lefkowitz
Aretha Nelson
Phyllis Pelzer
Albertina Williams
* Toya L. Coleman
* Shannon A. Murphy
* Eyleen G. Torres
Michele Y. McArthur
Thyias Merritt

Star Team Builders

Recruiter :Catherine A. Ennis

Martha A. Cody
Mary K. Fogarty
Joanne Hiney
Nancye A. Wright
* Francine R. O'Brien
* Anna R. Ramos
Donald Spillman

Recruiter :Mary K. Fogarty

Lyubov V. Pechenyuk
Karen Rubino
Michele P. Zahradka

Recruiter :Cynthia M. Hill

Cindy M. Barrow
Denise Franzone
Linda A. McMillan
* Donna M. Ardizzone
* Kimberly M. Bangel
Mary Ann Bechhofer
Holly C. Schiebl

Recruiter :Lillian Kennedy

Theresa C. Grisafi
Amy Indovino
Alison Mallon
Elaine M. Watson

Recruiter :Patricia A. Marcia

Patricia L. Burgan
Dana K. Farber
Bonnie Parker
Martha J. Rodriguez
* Sha'Keena I. Bond
* Nicole R. Diliberto
* Gina M. Ferraro
* Sheri L. Johnson
* Alexis A. Sausa
* Patricia mcCumiskey

Recruiter :Laurie A. Mattone

Ann Marie J. Harper
Kathleen M. Maguffin
Susan Short
* Stefanie Sterenfeld
Crystal V. Carlucci

Recruiter :Darian Richard-Coste

Barbara A. Christie
Katie Doherty
Johanna Pellati
Allison L. Capone
Karen Fanuzzi
Barbara H. Krucher
Donna Woyevodsky

Recruiter :Candace M. Shurman

Tricia A. Belger
Alisa A. Burns
Kathy A. Smith
* Kate Van de Berghe
* Hilda Vera
Jennifer Canino
Karen Keiser
E. Tolson-Harris

Recruiter :Maureen Sladky

Annette Bernard
Emily Madan
Mary Scholl
* Nancy M. Buonamassa
* Bernadette M. Rodin
Kelly E. Samide

Recruiter :Michele P. Zahradka

Linda L. Paquette
Michele Swerdlow
Hyunkyung Yang



are YOU
ready TO
MOVE UP??



* Inactive Member (N1,N2,N3,I1,I2,I3) #Terminated Member
To become ACTIVE you must place a \$225 wholesale order.

Spotlight on Team Builders!

Standings are updated as of July 31st — this will not reflect August orders or new team members.

Senior Consultants

Recruiter :Noemi Barrero

Gwendolyn Austin
Valeria Cosme
* Jillian J. Cyrus
Raven Y. Collier
Melvina F. Jordan

Recruiter :Lisa A. Bloom

Jennifer A. Cerrito
Liz Morea
* Robin L. Short

Recruiter :Alisa A. Burns

Lori Macari
Krista Sacino

Recruiter :Virginia F. Farrell

Dari Rudge
* A. Olsen-Duval
* Evelyn Palladino

Recruiter :Betsy Fergo

Laura Schranz
* Norma A. Frampton
Christina M. Vilbig

Recruiter :Norma A. Frampton

Linda M. Alinovi

Recruiter :Audrey Freeman

Beverly A. Vignola
* Melissa S. Freeman
* Patricia O'Brien
Lynda Esparza
Millicent E. Gregory
Shanika Luke
Tanisha Poindexter
Tracy S. Saunders

Recruiter :April Givens
Trina Ward

* Armento Kirkland
* Willette M. Robinson
Leticia Acevedo
Eva Asamoah
Nicole R. Bacchiano
Dena L. Billups
Bridget S. Bryant
Johanne Cayo
Starr Clemens
Latricia Cooley
Tracey L. Creely
Micah Freeman
Jessica M. Glover
Nichelle Hodges
Stephani Register

Recruiter :Ann Marie J. Harper
Noemi Barrero

Recruiter :Paula Harran
Grace E. Hackett

Recruiter :Linda Martin
Jennifer Menite
Andrea Ohlsson
* Joanmarie DeMaria
Marian C. Poletti

Recruiter :Dawn C. Molinaro
Jennifer Sedwick

Recruiter :Niki Murray
Susan M. Kearns
* Joan L. Lewis

Recruiter :Janine Myers
Donna A. Butcher
Wendy O. Wollheim
K. Bernini Da Costa
Kerrie E. Humphreys
Jennifer Russ

Recruiter :Karen Rubino
Justine P. Frazer
* Kathy Ammerman

Recruiter :Barbara E. Russell
Graceann Vavalle

Recruiter :Laura Schranz
Karen Stephan
Joan.. Swift
* Ruth Conte
Lori Raynoha

Recruiter :Deirdre Schutt
Ginger Fisher

Recruiter :Susan Short
Ruthanne Okon
Angela Romero
* Linda Hutter
* Cathy Ann Lombardo
* Nalinie D. Pooran
* Beatriz Porres
* Megan L. Thompson
Eliza E. Aldrich
Jennifer A. Martyn

Recruiter :Lisa Squicciarini
Donna Dubinsky

Recruiter :Graceann Vavalle
Lisa Squicciarini

Recruiter :Hollie M. Whaley
Diana D. Donohue

** Inactive Member (N1,N2,N3,I1,I2,I3) #Terminated Member
To become ACTIVE you must place a \$225 wholesale order.*



Here We Grow Again!

WELCOME NEW BUSINESS OWNERS!

(These new unit members signed Consultant agreements July 1-31.)

New Consultant	From	Sponsored by
Monica Brown	CHARLESTON, WV	A. Williams
Patricia L. Burgan	COOLEEMEE, NC	P. Marcia
Cathy Ann Lombardo	CENTERPORT, NY	S. Short
Krista Sacino	SMITHTOWN, NY	A. Burns
Kathy A. Smith	KINGS PARK, NY	C. Shurman
Megan L. Thompson	WEST ISLIP, NY	S. Short

"You control your future, your destiny. What you think about comes about. By recording your dreams and goals on paper, you set in motion the process of becoming the person you most want to be. Put your future in good hands - your own." - Mark Victor Hansen

Thank You from Mary Kay

"Love Check" Commissions for Personal Team Building



13% Recruiter Commission Level	
Donna Clark-Driscoll	\$1,087.61
9% Recruiter Commission Level	
Virgilia C. Gross	\$70.88
Marguerite R. Ganci	\$63.59
Avette Ware	\$63.41
4% Recruiter Commission Level	
Alisa A. Burns	\$91.94
Candace M. Shurman	\$72.12
Paula Harran	\$54.27
Lillian Kennedy	\$20.94
Betsy Fergo	\$19.42
Janine Myers	\$16.00
Patricia A. Marcia	\$13.62
Niki Murray	\$11.16
Lisa Squicciarini	\$11.10

Team Building

TIP OF THE MONTH!

Be a Gold Medal Winner!

By NSD Mollye Morrow

Share your opportunity with five people in one calendar month to win the Gold Medal!

1. Decide that you can be a Gold Medal Winner!
2. Skin care classes are the best way to find recruits. Book 7 per week so you'll have 5 classes.
3. Do the 4-Point Recruiting Plan at every skin care class.
4. Do at least 5 interviews each week.
5. Follow up, and follow up on the follow up. Take your prospects to Skin Care Classes with you. Call her and overcome her objection, see her husband, and answer his questions, etc.

Opportunity is knocking at your door!



Cityscape™ Fragrances:

For her - Eau de Parfum, Silkening Dry Oil Mist & Shower Gel.

For him - Cologne Spray and Hair & Body Wash
Free gift w/purchase - Get the Cityscape™ Tote Bag FREE with \$90 retail purchase of Cityscape™ Fragrances or ancillaries.



TimeWise® Microdermabrasion Plus Set:

Microdermabrasion Refine & Pore Minimizer. Also available in a Deluxe Mini Set.



City Modern Collection:

Velvet Lip Crème, Eye Color Palette & Nail Lacquer.

Purchase w/purchase - Get the Crossbody Bag for \$5 with a \$55 retail purchase of City Modern Collection.



#GlowAndTell Party Kit: Everything you need for the 21-day skin care challenge

© 2015 SuperStaff.biz



HOT Holiday Sales!

Take advantage of five promotional periods in 2015!

Remainder 2015 calendar:

Product Launch	Promotional Period	DEO Ordering	Preferred Customer Program SM and Star Consultant Ordering	All Independent Beauty Consultant Ordering
August – Fall	8/16/15 – 11/15/15	7/26/15	8/10/15	8/15/15
NEW! October – Holiday	On sale date for ALL Independent Beauty Consultants is Oct. 3.			
November – Winter	11/16/15 – 2/15/16	10/26/15	11/10/15	11/15/15

Preferred Customer Program Sweepstakes:

You can win one of three \$100 American Express gift cards when you participate in the final PCP enrollments for 2015! Limit one entry per consultant number for each of the three remaining periods. Winners are randomly selected and will be announced at the end of each period. We added the Holiday promotion period to help you and your unit take the guesswork out of ordering and planning your Mary Kay businesses. Get the details at MaryKayInTouch.com.

We Invested in Product Last Month!

Krista Sacino	\$1,803.50	Janelle Alberigo	\$242.50	Dana DiPalma	\$137.00
Kathy A. Smith	\$1,803.00	Deirdre Schutt	\$241.50	Wendy J. Florio	\$129.50
Maureen Sladky	\$505.50	Ann Marie J. Harper	\$238.50	Graceann Vavalle	\$117.50
Patricia A. Marcia	\$503.00	Lisa Cacossa	\$238.00	Nancy J. Johnson	\$115.50
Robin E. Tysowski	\$496.00	April Givens	\$235.50	Sharon O Halloran	\$106.00
Lori Macari	\$495.00	Mary Louise Drumm	\$235.50	Jillian J. Cyrus	\$102.00
Laura Schranz	\$485.50	Michelle J. Morris	\$233.50	Catherine A. Ennis	\$101.50
Laurel R. Cassagne	\$443.00	Justine P. Frazer	\$233.50	Laiba Butt	\$92.00
Wendy O. Wollheim	\$400.00	Michele Swerdlow	\$231.50	Valeria Cosme	\$92.00
Jeannine Graziano	\$380.50	Diana D. Donohue	\$231.50	Hollie M. Whaley	\$87.50
Amy Indovino	\$376.50	Beverly A. Vignola	\$230.00	Diane Castelli	\$66.00
Deirdre McGee	\$376.00	Anna A. Dente	\$229.00	Lisa Squicciarini	\$59.00
Rose C. Simon	\$347.00	Susan A. Salvato	\$228.50	Candace M. Shurman	\$33.50
Patricia L. Burgan	\$318.50	Jessica L. Simmons	\$228.00	Robin L. Short	\$32.00
Jacqueline Baker	\$307.50	Jacqueline N. Harte	\$227.50	Lisa A. Bloom	\$30.00
Niki Murray	\$295.00	Barbara M. Reinhardt	\$227.50	Noemi Barrero	\$23.50
Barbara E. Russell	\$280.00	Patricia L. Smith	\$226.00	Angela Romero	\$22.50
Susan M. Kearns	\$279.00	Phyllis Pelzer	\$226.00	Dana K. Farber	\$22.00
Donna Dubinsky	\$277.50	Johanna Pellati	\$225.00	Avette Ware	\$16.50
Catherine E. Verga	\$275.00	Virgilia C. Gross	\$225.00	Donna Clark-Driscoll	\$780.50
Barbara A. Christie	\$251.50	Elaine M. Watson	\$147.00		
Albertina Williams	\$251.00	Christine G. Kenahan	\$144.00		



Queen's Court of Sales!

\$40,000 retail

July 1, 2015— June 30, 2016



Queen's Court of Sharing!
24 New Team Members

July 1, 2015— June 30, 2016



Shooting for the Courts!

TOP 10 IN RETAIL SALES

(Based on verified wholesale orders placed to the company as of prior month-end)

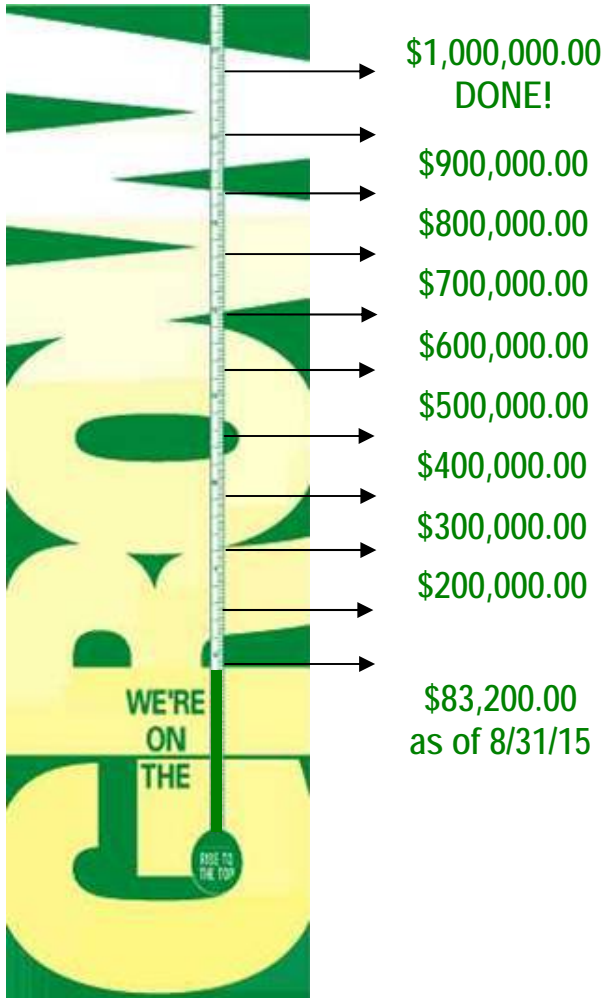
	Consultant	YTD Retail	Bonus & PCP	Total
1	Krista Sacino	\$4,192.00	\$0.00	\$4,192.00
2	Kathy A. Smith	\$4,191.00	\$0.00	\$4,191.00
3	Maureen Sladky	\$1,031.00	\$0.00	\$1,031.00
4	Robin E. Tysowski	\$1,012.00	\$0.00	\$1,012.00
5	Lori Macari	\$1,010.00	\$0.00	\$1,010.00
6	Patricia A. Marcia	\$1,006.00	\$0.00	\$1,006.00
7	Laura Schranz	\$971.00	\$0.00	\$971.00
8	Laurel R. Cassagne	\$906.00	\$0.00	\$906.00
9	Wendy O. Wollheim	\$820.00	\$0.00	\$820.00
10	Jeannine Graziano	\$761.00	\$0.00	\$761.00

TOPS IN TEAM BUILDING

	Recruiter	New Team Mbrs	YTD Comm
1	Alisa A. Burns	1	\$72.14
2	Candace M. Shurman	1	\$72.12



\$\$\$ Million Dollar \$\$\$ Unit Club



PARTY ON!

Throw a stunning shindig with the NEW #GlowAndTell Party Kit.

MARY KAY INC.

16251 Dallas Parkway
Addison, Texas 75001
Phone: (972) 687-4400

July 31, 2015

NON NEGOTIABLE

Pay Exactly: seven thousand nine hundred seventy-nine and 45 / 100

\$7,979.45

PAY TO THE
ORDER OF

DONNA CLARK-DRISCOLL
167 Saint Nicholas Ave
Smithtown, NY 11787

NON NEGOTIABLE



Aim for the Stars!

On-Target \$tar Consultants!

June 16 - September 15, 2015



**Shoot for
STAR this
Quarter!!**

**YOU Can
Do It!!**



**Stars
Drive
Cars!!
Which
Car is in
Your
Future?!**



Consultant Name	Current Wholesale Production	—Wholesale Production Needed for Star—				
		Sapphire \$1,800	Ruby \$2,400	Diamond \$3,000	Emerald \$3,600	Pearl \$4,800
LORI MACARI	\$4,503.50	*****	*****	*****	STAR	\$296.50
LAUREL CASSAGNE	\$2,598.50	*****	STAR	\$401.50	\$1,001.50	\$2,201.50
SUSAN SHORT	\$2,527.50	*****	STAR	\$472.50	\$1,072.50	\$2,272.50
MAUREEN SLADKY	\$2,430.50	*****	STAR	\$569.50	\$1,169.50	\$2,369.50
KRISTA SACINO	\$1,803.50	STAR	\$596.50	\$1,196.50	\$1,796.50	\$2,996.50
KATHY SMITH	\$1,803.00	STAR	\$597.00	\$1,197.00	\$1,797.00	\$2,997.00
AUDREY FREEMAN	\$1,550.50	\$249.50	\$849.50	\$1,449.50	\$2,049.50	\$3,249.50
PATRICIA MARCIA	\$1,467.00	\$333.00	\$933.00	\$1,533.00	\$2,133.00	\$3,333.00
ALISA BURNS	\$1,279.50	\$520.50	\$1,120.50	\$1,720.50	\$2,320.50	\$3,520.50
DONNA CLARK-DRISCOLL	\$1,123.00	\$677.00	\$1,277.00	\$1,877.00	\$2,477.00	\$3,677.00
CATHERINE ENNIS	\$1,051.50	\$748.50	\$1,348.50	\$1,948.50	\$2,548.50	\$3,748.50
AMY INDOVINO	\$976.50	\$823.50	\$1,423.50	\$2,023.50	\$2,623.50	\$3,823.50
JACQUELINE BAKER	\$884.25	\$915.75	\$1,515.75	\$2,115.75	\$2,715.75	\$3,915.75
DEIRDRE SCHUTT	\$824.25	\$975.75	\$1,575.75	\$2,175.75	\$2,775.75	\$3,975.75
MARIE SPAETH	\$820.00	\$980.00	\$1,580.00	\$2,180.00	\$2,780.00	\$3,980.00
DARIAN RICHARD-COSTELLO	\$819.50	\$980.50	\$1,580.50	\$2,180.50	\$2,780.50	\$3,980.50
MARGUERITE GANCI	\$721.00	\$1,079.00	\$1,679.00	\$2,279.00	\$2,879.00	\$4,079.00
KAREN RUBINO	\$661.00	\$1,139.00	\$1,739.00	\$2,339.00	\$2,939.00	\$4,139.00
JANINE MYERS	\$633.25	\$1,166.75	\$1,766.75	\$2,366.75	\$2,966.75	\$4,166.75
MARTHA RODRIGUEZ	\$600.00	\$1,200.00	\$1,800.00	\$2,400.00	\$3,000.00	\$4,200.00
GRACEANN VAVALLE	\$580.50	\$1,219.50	\$1,819.50	\$2,419.50	\$3,019.50	\$4,219.50
ELAINE WATSON	\$573.50	\$1,226.50	\$1,826.50	\$2,426.50	\$3,026.50	\$4,226.50
APRIL GIVENS	\$548.50	\$1,251.50	\$1,851.50	\$2,451.50	\$3,051.50	\$4,251.50
ROBIN TYSOWSKI	\$496.00	\$1,304.00	\$1,904.00	\$2,504.00	\$3,104.00	\$4,304.00
CATHERINE VERGA	\$486.50	\$1,313.50	\$1,913.50	\$2,513.50	\$3,113.50	\$4,313.50
LAURA SCHRANZ	\$485.50	\$1,314.50	\$1,914.50	\$2,514.50	\$3,114.50	\$4,314.50
DIANA YOUNG	\$479.00	\$1,321.00	\$1,921.00	\$2,521.00	\$3,121.00	\$4,321.00
TERESA DE JESUS	\$458.00	\$1,342.00	\$1,942.00	\$2,542.00	\$3,142.00	\$4,342.00
SUSAN SALVATO	\$456.00	\$1,344.00	\$1,944.00	\$2,544.00	\$3,144.00	\$4,344.00
DEIRDRE MCGEE	\$436.00	\$1,364.00	\$1,964.00	\$2,564.00	\$3,164.00	\$4,364.00
NANCYE WRIGHT	\$401.50	\$1,398.50	\$1,998.50	\$2,598.50	\$3,198.50	\$4,398.50
COLLETTE SCOTT	\$400.50	\$1,399.50	\$1,999.50	\$2,599.50	\$3,199.50	\$4,399.50
WENDY WOLLHEIM	\$400.00	\$1,400.00	\$2,000.00	\$2,600.00	\$3,200.00	\$4,400.00

FEARLESS

7 keys to fight fear, find strength, and create wealth



BRANDONBARBER
COACHING



The Brandon Barber Coaching Group
has worked with over 50,000
Directors and Consultants, and
they are coming to see you!

Are you tired of:

- Not reaching your full potential?
- Not being, having, or feeling enough?
- Just getting by?
- Feeling like you aren't getting ahead fast enough?
- People not keeping their promises?
- Not meeting the goals you set?

Would you like to:

- Get out of your own way?
- Live up to your full potential?
- Trust yourself fearlessly?
- Get a crystal clear picture of where you are going and how to get there?
- Live a life that's on purpose, all day, everyday?
- Create personal and financial freedom?



Saturday, October 24th, 2015
9:00 a.m. - 4:00 p.m.

Upsky Long Island Hotel
110 Vanderbilt Motor Pkwy
Brentwood, NY 11717
Hosted by Donna Clark-Driscoll

Price: \$55 includes lunch
Only \$45 if you register by September 26th

Register by visiting us at:
www.brandonbarbercoaching.com

"We wanted to reach a goal that had been in place for 4 years...kept missing it, but then we attended the Brandon Barber Coaching workshop...WOW...we then exceeded our EXPECTATIONS... GOAL was Top 10 in RUBY...we hit #8!! It propelled us to DIAMOND CIRCLE...that is our highest income ranking to date in Mary Kay...over \$200,000 in NSD commissions alone!"

"Maybe we would have reached this level EVENTUALLY...but at a much higher cost of time and frustration? But what if we didn't reach it EVER???"

-Rebecca Evans, Sr. Nat'l Sales Director

Working with Accountability!



Total Reorder:

Maureen Sladky	\$737.00
Jeanne Mitarotondo	\$56.00
Patricia Marcia	\$12.00

Total Show Sales:

Lori Macari	\$1,172.00
-------------	------------

Total Website Sales:

Amy Indovino	\$98.00
Elaine Watson	\$51.00



Total Facial:

Patricia Marcia	\$621.00
Lori Macari	\$490.00
Amy Indovino	\$386.00
Alisa Burns	\$236.00
Elaine Watson	\$165.00
Susan Short	\$100.00

Total Combined Sales:

Lori Macari	\$1,786.00
Maureen Sladky	\$1,453.00
Amy Indovino	\$1,158.00
Patricia Marcia	\$912.00
Elaine Watson	\$288.00
Candace Shurman	\$272.00
Alisa Burns	\$236.00
Albertina Williams	\$223.00
Susan Short	\$141.00
Ruthanne Okon	\$60.00
Jeanne Mitarotondo	\$56.00



Total On The Go Sales:

Patricia Marcia	\$279.00
Albertina Williams	\$223.00
Lori Macari	\$124.00
Amy Indovino	\$102.00
Elaine Watson	\$72.00
Ruthanne Okon	\$60.00
Susan Short	\$41.00

Total Class:

Maureen Sladky	\$716.00
Amy Indovino	\$572.00
Candace Shurman	\$272.00

THANK YOU
FOR BEING
ACCOUNTABLE
WITH YOUR WEEKLY
ACCOMPLISHMENT
SHEETS!!



Reasons To Be A STAR!

1. Earn Excellent Income
2. Build Inventory
3. Earn Ladder Pin and Star for Ladder
4. Company Quarterly Prize
5. Company Recognition
6. Unit Recognition
7. Pride and Satisfaction in a Job Well Done
8. Star Consultants are "Great Consultants"
9. Gives you Something to Crow About
10. Builds Self-Esteem
11. Builds a Happy Customer Base
12. Your Customers Like to do Business with a Successful Consultant
13. Product on Your Shelf Motivates You to Book and Sell
14. You're never Broke When you Have Product on Your Shelf to Sell
15. Builds Self Confidence
16. First Step to Becoming a Red Jacket
17. First Step to Becoming a Director
18. Helps Build Protective Shield Against Negativity
19. Shows you are a Unit Team Player
20. Take Advantage of Product Bonuses
21. Mary Kay will give customer referrals from the Mary Kay 1-800 number
22. Accumulate Points for Yearly Awards
23. Receive Priority Registration for Seminar
24. Feels Fantastic to be an Achiever
25. Stars Drive Cars!

\$1800 - Sapphire Star \$3000 - Diamond Star
\$2400 - Ruby Star \$3600 - Emerald Star

When you are selling enough product to be a consistent Star Consultant, you are meeting enough women to build a team.

Results: Directorship, Free Cars and the opportunity to help Change Lives!

Holiday Workshop

Hosted by:

Independent Elite Executive Senior Sales Director Donna Clark Driscoll
and Lasting Impressions

October 10, 2015

Upsky Hotel - Hauppauge, NY

\$52 for One Session/Lunch

\$75 for Both Sessions/Lunch

9:00 am - 11:30 am

11:30am - 1:00pm Lunch/Shopping

1:00 pm - 3:30 pm

3:30 pm - 4:30 pm Shopping

**Jumpstart your business,
kick off your best ever holiday
selling season.**

Learn how to market your business for the holidays. Get ideas to increase holiday sales.

- Using a Temptation Basket
- Holiday open house to go
- Learn unique bow techniques
- Make 8 gifts to take with you, immediately available to show your customers how you can help with all of their gift giving needs.



September 2015



Sun Mon Tue Wed Thu Fri Sat

** UPCOMING EVENTS **		1	2	3	4	5
10/10 Lasting Impressions Packaging Workshop – See Flyer		Success Meeting				
10/24 Brandon Barber Workshop – See Flyer						
11/6- 11/8 Montauk Retreat						
6	7	8	9	10	11	12
	LABOR DAY MK Offices Closed Postal Holiday.	Success Meeting				
13	14	15	16	17	18	19
Mary Kay Inc's 52nd Anniversary		Star Consultant Deadline! Success Meeting				
20	21	22	23	24	25	26
		Success Meeting				
27	28	29	30	<p>Optimism is the faith that leads to achievement. Nothing can be done without hope and confidence. ~Helen Keller</p>		
		Midnight CST cutoff for Consultants to place phone orders. Success Meeting	Last working day of the month. Consultants submit online orders until 9 pm CST. Online Agreements accepted until midnight.			

Birthdays	Day	Name	Age
Andrea Ohlsson	2	Nalinie D. Pooran	12
Janice Dolitsky	3	Jacqueline Harte	13
Johanne Cayo	4	Nancy Buonamassa	14
Louisa Cecchetto	4	Sarah Giammarese	14
Beverly A. Vignola	4	Barbaraann Grape	17
Jessica M. Glover	5	Kimberly Marshall	19
Patricia O'Brien	5	Catherine L. Napier	25
Dawn M. Nash	6	A. Olsen-Duval	25
Lisa Cacossa	7	Kimberly M. Bangel	26
Lindsey J. Ruff	7	Dawn C. Molinaro	27
Lisa Lopardo	8	Veronica Weigert	27
Janine Myers	10	Maria C. Kruse	28
Joan L. Lewis	11	Cynthia M. Hill	30
Laiba Butt	12	Graceann Vavalle	30

Anniversaries	Years	Name	Years
Laurie A. Mattone	16	Hilda Vera	1
Kathy Little	13	Maryann Koskoff	1
Teresa De Jesus	8	Lynda Esparza	1
Lisa A. Bloom	7	Leticia Acevedo	1
Towfika Yasmin	7	Tanisha Poindexter	1
Jeannine Graziano	7	Eyleen G. Torres	1
Mary M. Leonardi	7	Towana Fulmore	1
Janice K. Buckley	5	Theresa C. Grisafi	1
Janice Dolitsky	1	Lillian Kennedy	1
Johanne Cayo	1	Nicole R. Bacchiano	1
Millicent E. Gregory	1	Mary Scholl	1
Tracy S. Saunders	1	Lisa Springer	1
C. Atkinson-Blain	1		
Jessica M. Glover	1		





Rainbow Riders

DONNA CLARK-DRISCOLL

Executive Sr. Sales Director
167 St. Nicholas Ave
Smithtown, NY 11787

Phone: 631 366-1351
E-mail: pinkcad@optonline.net

To the Valuable...

HIGHLIGHTS THIS MONTH:

July Results, August, 2015

- ◆ Quarter 1 Star Consultant Quarterly Contest (June 16 - September 15, 2015)
- ◆ Class of 2016 Offspring Challenge (through July 1, 2016)
- ◆ Fall Into Red (Aug. 1 – Nov. 30, 2015)



Words of Wisdom

Refuse to quit. See yourself achieving your goals and visualize this thing that you want. See it, feel it, believe in it. Make your mental blueprint and begin to build. See setbacks as a lesson to be applied in the move toward success. The difficulties you meet will resolve themselves as you advance. Proceed -- and light will dawn and shine with increasing clearness of your path. Follow through with your plans. There is no greater obstacle in the way of success in life than trusting for something to turn up instead of going to work and turning up something.


~Mary Kay Ash




August 1 - November 30, 2015

FALL INTO RED

I RACE FOR RED




FALL IS THE PERFECT TIME TO SHARE THE OPPORTUNITY AND EARN A RED JACKET!
When you Race for Red, you can increase your income, earn more rewards and help your team building confidence grow even more! Kick off red momentum by earning these prizes during the Fall Into Red Challenge.




WHEN YOU:
Achieve Star Team Builder status with 3-4 active team members AND \$1,200 cumulative team production from wholesale Section 1 products

YOU GET THE:
Star Team Builder Necklace



WHEN YOU:
Achieve Team Leader status with 5-7 active team members AND \$1,800 cumulative team production from wholesale Section 1 products


YOU GET THE:
Team Leader Necklace



WHEN YOU:
Achieve Future Independent Sales Director status with 8+ active team members AND \$2,400 cumulative team production from wholesale Section 1 products


YOU GET THE:
Future Independent Sales Director Necklace

CONSISTENCY PRIZE CHALLENGE



WHEN YOU:
Complete the challenge a **minimum of three out of four months** in the contest period

YOU GET THE:
Colorblock Clutch



WHEN YOU:
Complete the challenge **all four months** of the contest period

YOU GET THE:
Coordinating Colorblock Whistle